

June 4 2021 Special Board Meeting

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NOTICE

NORTHERN INYO HEALTHCARE DISTRICT BOARD OF DIRECTORS SPECIAL MEETING

June 4, 2021 at 5:30 pm

Northern Inyo Healthcare District invites you to join this Zoom meeting:

TO CONNECT VIA ZOOM: (A link is also available on the NIHD Website)

<https://zoom.us/j/213497015?pwd=TDIIWXRuWjE4T1Y2YVFWbnF2aGk5UT09>

Meeting ID: 213 497 015

Password: 608092

PHONE CONNECTION:

888 475 4499 US Toll-free

877 853 5257 US Toll-free

Meeting ID: 213 497 015

The Governor of the State of California has issued Executive Orders that temporarily suspend certain requirements of the Brown Act. Please be advised that the NIHD Board Room is closed to the public and that some or all of the District Board members may attend this meeting telephonically or via video conference.

1. Call to Order (at 5:30 pm).
2. Public Comment: At this time, members of the audience may speak only on items listed on the Notice for this meeting, and speakers will be limited to a maximum of three minutes each. The Board is prohibited from generally discussing or taking action on items not included on this Notice.
3. Approval of Operations and Capital Budget for fiscal year 2021-2022 (*action item*).
4. Adjournment to Closed Session for:
 - A. Public Employee Performance Evaluation (*pursuant to Government Code Section 54957 (b)*),
title: Interim Chief Executive Officer.
5. Return to Open Session and report of any action taken during Closed Session (*information item*).
6. Adjournment.

Kelli Davis

Kelli Davis, Interim Chief Executive Officer

In compliance with the Americans with Disabilities Act, if you require special accommodations to participate in a District Board meeting, please contact administration at (760) 873-2838 at least 48 hours prior to the meeting.

Northern Inyo Healthcare District

Operating Budget 2021-2022



2021 – 2022 Budget Assumptions

- 1.5% increase in Inpatient Days from prior quarter of previous year
- 2.5% increase in Outpatient Visits from prior quarter of previous year
- 2.5% Price Increase
- 4% Increase in Gross Revenue from prior fiscal year

2020 – 2021 Gross Revenue – Commercial Payors

Service Department	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total Revenue
ICU													
IP Revenue	\$ 28,956	\$ (12,280)	\$ 20	\$ 29,206	\$ (29,206)	\$ 112,839	\$ 212,421	\$ 411,096	\$ 29,914	\$ 12,089	\$ 12,089	\$ 12,089	\$ 819,233
IP Days	4	1	-	2	-	3	8	9	2	-	-	-	
IP Revenue/Visits	7,239	(12,280)		14,603		37,613	26,553	45,677	14,957				
Med/Surg													
IP Revenue	\$ 308,822	\$ 519,790	\$ 650,519	\$ 204,879	\$ 324,355	\$ 499,956	\$ 433,413	\$ 178,162	\$ 227,156	\$ 479,241	\$ 479,241	\$ 479,241	\$ 4,784,777
IP Days	21	33	42	18	15	29	22	30	21	28	28	28	
IP Revenue/Visits	14,706	15,751	15,489	11,382	21,624	17,240	19,701	5,939	10,817	17,116	17,116	17,116	
Observation Revenue	\$ 44,648	\$ (7,797)	\$ 8,710	\$ 57,105	\$ (22,257)	\$ 11,077	\$ 43,856	\$ 49,033	\$ 21,615	\$ 4,622	\$ 4,622	\$ 4,622	\$ 219,854
Observation Days	-	5	20	8	8	-	31	-	-	12	12	12	
Observation Revenue/Day		(1,543)	436	7,250	(2,763)		1,410		389	389	389	389	
OP Revenue	\$ 21,299	\$ 165,943	\$ 162,079	\$ 53,511	\$ 81,738	\$ 51,991	\$ 319,097	\$ 52,454	\$ 94,011	\$ 134,936	\$ 134,936	\$ 134,936	\$ 1,406,932
OP Visits	9	23	17	12	12	10	20	12	10	8	8	8	
OP Revenue/Visit	2,367	7,215	9,534	4,459	6,812	5,199	15,955	4,371	9,401	16,867	16,867	16,867	
Surgery													
IP Revenue	\$ 222,197	\$ (219,853)	\$ 201,191	\$ (121,253)	\$ 217,031	\$ (232,545)	\$ 1,802	\$ 71,003	\$ (80,920)	\$ 2,334	\$ 2,334	\$ 2,334	\$ 65,657
IP Surgeries	3	3	4	2	3	2	2	1	1	2	2	2	
IP Revenue/Visits	69,464	(81,949)	49,995	(51,092)	77,901	(125,204)	832	57,343	(80,920)	1,331	1,331	1,331	
OP Revenue	\$ 699,993	\$ 805,583	\$ 760,612	\$ 842,166	\$ 733,039	\$ 986,400	\$ 273,488	\$ 736,980	\$ 1,399,081	\$ 630,972	\$ 630,972	\$ 630,972	\$ 9,130,259
OP Surgeries	33	38	32	36	36	45	11	36	61	49	49	49	
OP Revenue/Visit	21,466	21,331	23,836	23,663	20,334	21,735	25,040	20,706	22,810	12,832	12,832	12,832	
Perinatal													
IP Revenue	\$ 225,673	\$ 352,815	\$ 217,260	\$ 263,321	\$ 151,724	\$ 90,688	\$ 210,055	\$ 233,612	\$ 168,524	\$ 69,324	\$ 69,324	\$ 69,324	\$ 2,121,645
IP Days	38	35	32	19	32	16	22	25	27	12	12	12	
IP Revenue/Visits	5,939	10,080	6,789	13,859	4,741	5,668	9,548	9,344	6,242	5,777	5,777	5,777	
OP Revenue	\$ 229,928	\$ 197,148	\$ 108,453	\$ 119,506	\$ 134,885	\$ 140,538	\$ 128,745	\$ 98,427	\$ 146,443	\$ 145,381	\$ 145,381	\$ 145,381	\$ 1,740,216
OP Visits	58	39	22	29	28	16	44	31	30	30	30	30	
OP Revenue/Visit	3,964	5,055	4,930	4,121	4,817	8,784	2,926	3,175	4,881	4,846	4,846	4,846	
Emergency													
OP Revenue	\$1,230,172	\$1,020,433	\$ 996,463	\$1,066,192	\$ 690,394	\$ 827,793	\$ 815,170	\$ 807,981	\$1,086,377	\$1,007,557	\$1,007,557	\$1,007,557	\$11,563,645
OP Visits	241	203	180	197	174	151	177	163	186	192	192	192	
OP Revenue/Visit	5,104	5,027	5,536	5,412	3,968	5,482	4,605	4,957	5,841	5,248	5,248	5,248	
OP Diagnostics													
OP Revenue	\$ 909,873	\$1,018,168	\$ 965,830	\$1,086,043	\$1,072,705	\$1,185,474	\$ 959,135	\$1,074,086	\$1,293,021	\$1,045,099	\$1,045,099	\$1,045,099	\$12,699,633
OP Visits	1,383	1,382	1,296	1,449	1,484	1,571	1,283	1,258	1,415	1,182	1,182	1,182	
OP Revenue/Visit	658	737	745	750	723	755	748	854	914	884	884	884	
OP Nursing Series													
OP Revenue	\$ 75,542	\$ 62,926	\$ 18,586	\$ 46,274	\$ 7,558	\$ 1,006	\$ (84)	\$ 1,776	\$ 4,219	\$ 20,714	\$ 20,714	\$ 20,714	\$ 279,945
OP Visits	14	9	7	13	11	5	2	3	4	4	4	4	
OP Revenue/Visit	5,396	6,992	2,655	3,560	687	201	(42)	592	1,055	5,179	5,179	5,179	
OP Nursing Svcs													
OP Revenue	\$ 280,827	\$ 433,613	\$ 338,761	\$ 358,684	\$ 445,647	\$ 492,348	\$ 491,126	\$ 483,663	\$ 483,054	\$ 394,597	\$ 394,597	\$ 394,597	\$ 4,991,517
OP Visits	59	56	41	42	48	50	49	53	39	61	61	61	
OP Revenue/Visit	4,760	7,743	8,262	8,540	9,284	9,847	10,023	9,126	12,386	6,469	6,469	6,469	

2020 – 2021 Gross Revenue – Commercial Payors

Service Department	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total Revenue
Pathology													
OP Revenue	\$ 9,293	\$ 5,945	\$ 6,899	\$ 4,252	\$ 6,219	\$ 6,476	\$ 10,397	\$ 13,927	\$ 3,323	\$ 8,837	\$ 8,837	\$ 8,837	\$ 93,242
OP Visits	16	12	15	12	14	11	9	15	11	20	20	20	
OP Revenue/Visit	581	495	460	354	444	589	1,155	928	302	442	442	442	
Rehab													
OP Revenue	\$ 119,825	\$ 121,164	\$ 133,074	\$ 146,294	\$ 139,537	\$ 187,312	\$ 152,233	\$ 171,101	\$ 186,511	\$ 154,747	\$ 154,747	\$ 154,747	\$ 1,821,292
OP Visits	447	694	449	457	450	561	439	457	555	464	464	464	
OP Revenue/Visit	268	175	296	320	310	334	347	374	336	334	334	334	
Rural Health Clinic													
OP Revenue	\$ 167,938	\$ 134,874	\$ 201,326	\$ 200,217	\$ 238,804	\$ 185,049	\$ 181,640	\$ 157,913	\$ 201,157	\$ 176,184	\$ 176,184	\$ 176,184	\$ 2,197,470
OP Visits	979	914	901	941	1,035	1,157	1,161	1,284	1,333	1,097	1,097	1,097	
OP Revenue/Visit	172	148	224	213	231	160	156	123	151	161	161	161	
Rural Health Women's Clinic													
OP Revenue	\$ 50,984	\$ 42,923	\$ 64,257	\$ 74,817	\$ 74,752	\$ 45,541	\$ 41,882	\$ 37,493	\$ 62,219	\$ 67,384	\$ 67,384	\$ 67,384	\$ 697,020
OP Visits	247	233	243	266	224	229	214	218	289	230	230	230	
OP Revenue/Visit	206	184	264	281	334	199	196	172	215	293	293	293	
Internal Medicine Clinic													
OP Revenue	\$ 9,636	\$ 9,359	\$ 18,825	\$ 19,344	\$ 19,773	\$ 13,680	\$ 9,649	\$ 12,507	\$ 14,711	\$ 15,975	\$ 15,975	\$ 15,975	\$ 175,409
OP Visits	33	45	56	61	46	47	30	52	63	56	56	56	
OP Revenue/Visit	292	208	336	317	430	291	322	241	234	285	285	285	
Orthopedic Clinic													
OP Revenue	\$ 31,448	\$ 20,189	\$ 27,987	\$ 34,537	\$ 36,786	\$ 29,077	\$ 20,691	\$ 25,679	\$ 35,415	\$ 32,954	\$ 32,954	\$ 32,954	\$ 360,671
OP Visits	122	106	115	128	122	118	104	104	156	139	139	139	
OP Revenue/Visit	258	190	243	270	302	246	199	247	227	237	237	237	
Pediatric Clinic													
OP Revenue	\$ 108,294	\$ 73,953	\$ 116,845	\$ 106,138	\$ 110,048	\$ 74,209	\$ 65,297	\$ 66,695	\$ 115,346	\$ 42,072	\$ 42,072	\$ 42,072	\$ 963,041
OP Visits	343	310	410	400	296	251	200	222	232	203	203	203	
OP Revenue/Visit	316	239	285	265	372	296	326	300	497	207	207	207	
Specialty Clinic													
OP Revenue	\$ 6,661	\$ 5,208	\$ 11,450	\$ 8,944	\$ 7,355	\$ 8,890	\$ 19,177	\$ 14,518	\$ 26,903	\$ 22,217	\$ 22,217	\$ 22,217	\$ 175,757
OP Visits	17	35	31	24	36	111	105	148	151	96	96	96	
OP Revenue/Visit	392	149	369	373	204	80	183	98	178	231	231	231	
Surgery Clinic													
OP Revenue	\$ 4,547	\$ 6,439	\$ 6,655	\$ 6,832	\$ 7,975	\$ 6,582	\$ 2,654	\$ 3,691	\$ 10,010	\$ 7,122	\$ 7,122	\$ 7,122	\$ 76,751
OP Visits	39	42	37	35	42	24	23	32	49	48	48	48	
OP Revenue/Visit	117	153	180	195	190	274	115	115	204	148	148	148	
Virtual Care Clinic													
OP Revenue	\$ 1,115	\$ 2,029	\$ 12,558	\$ 4,500	\$ 9,743	\$ 6,535	\$ 8,419	\$ 4,060	\$ 10,963	\$ 6,518	\$ 6,518	\$ 6,518	\$ 79,476
OP Visits	24	15	24	20	20	36	24	23	31	31	31	31	
OP Revenue/Visit	46	135	523	225	487	182	351	177	354	210	210	210	
Total Revenue	\$4,787,672	\$4,758,573	\$5,028,360	\$4,611,509	\$4,458,605	\$4,730,916	\$4,400,264	\$4,705,857	\$5,539,053	\$4,480,878	\$4,480,878	\$4,480,878	\$56,463,444

2021 – 2022 Budget Gross Revenue – Commercial Payors

Service Department	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total Revenue
ICU													
IP Revenue	\$ 22,260	\$ (9,440)	\$ -	\$ 22,452	\$ -	\$ 86,745	\$ 163,298	\$ 316,030	\$ 22,996	\$ -	\$ -	\$ -	\$ 624,342
IP Days	3	1	-	2	-	2	6	7	2	-	-	-	
IP Revenue/Visits	7,239	(12,280)	-	14,603	-	37,613	26,553	45,677	14,957	-	-	-	
Med/Surg													
IP Revenue	\$ 321,291	\$ 540,777	\$ 676,783	\$ 213,151	\$ 337,451	\$ 520,142	\$ 450,912	\$ 185,355	\$ 236,327	\$ 498,591	\$ 498,591	\$ 498,591	\$ 4,977,962
IP Days	21	33	43	18	15	29	22	30	21	28	28	28	
IP Revenue/Visits	14,706	15,751	15,489	11,382	21,624	17,240	19,701	5,939	10,817	17,116	17,116	17,116	
Observation Revenue	\$ -	\$ (8,112)	\$ 9,061	\$ 59,410	\$ (23,156)	\$ -	\$ 45,626	\$ -	\$ -	\$ 4,809	\$ 4,809	\$ 4,809	\$ 97,256
Observation Days	-	5	20	8	8	-	32	-	-	12	12	12	
Observation Revenue/Day	-	(1,543)	436	7,250	(2,763)	-	1,410	-	-	389	389	389	
OP Revenue	\$ 22,377	\$ 174,344	\$ 170,284	\$ 56,220	\$ 85,876	\$ 54,623	\$ 335,252	\$ 55,109	\$ 98,771	\$ 141,767	\$ 141,767	\$ 141,767	\$ 1,478,158
OP Visits	9	24	17	12	12	10	21	12	10	8	8	8	
OP Revenue/Visit	2,367	7,215	9,534	4,459	6,812	5,199	15,955	4,371	9,401	16,867	16,867	16,867	
Surgery													
IP Revenue	\$ 231,168	\$ (228,729)	\$ 209,315	\$ (126,149)	\$ 225,794	\$ (241,934)	\$ 1,875	\$ 73,870	\$ (84,187)	\$ 2,428	\$ 2,428	\$ 2,428	\$ 68,308
IP Surgeries	3	3	4	2	3	2	2	1	1	2	2	2	
IP Revenue/Visits	69,464	(81,949)	49,995	(51,092)	77,901	(125,204)	832	57,343	(80,920)	1,331	1,331	1,331	
OP Revenue	\$ 735,430	\$ 846,366	\$ 799,118	\$ 884,801	\$ 770,149	\$ 1,036,336	\$ 287,334	\$ 774,290	\$ 1,469,910	\$ 662,915	\$ 662,915	\$ 662,915	\$ 9,592,478
OP Surgeries	33	39	33	36	37	47	11	36	63	50	50	50	
OP Revenue/Visit	21,466	21,331	23,836	23,663	20,334	21,735	25,040	20,706	22,810	12,832	12,832	12,832	
Perinatal													
IP Revenue	\$ 234,785	\$ 367,060	\$ 226,032	\$ 273,952	\$ 157,850	\$ 94,350	\$ 218,536	\$ 243,044	\$ 175,328	\$ 72,123	\$ 72,123	\$ 72,123	\$ 2,207,307
IP Days	39	36	32	19	32	16	22	25	27	12	12	12	
IP Revenue/Visits	5,939	10,080	6,789	13,859	4,741	5,668	9,548	9,344	6,242	5,777	5,777	5,777	
OP Revenue	\$ 241,568	\$ 207,128	\$ 113,944	\$ 125,556	\$ 141,714	\$ 147,652	\$ 135,262	\$ 103,410	\$ 153,856	\$ 152,741	\$ 152,741	\$ 152,741	\$ 1,828,315
OP Visits	59	40	23	30	29	16	45	32	31	31	31	31	
OP Revenue/Visit	3,964	5,055	4,930	4,121	4,817	8,784	2,926	3,175	4,881	4,846	4,846	4,846	
Emergency													
OP Revenue	\$1,292,449	\$1,072,093	\$1,046,908	\$1,120,168	\$ 725,345	\$ 869,700	\$ 856,438	\$ 848,885	\$1,141,374	\$1,058,564	\$1,058,564	\$1,058,564	\$12,149,054
OP Visits	247	208	185	202	178	155	181	167	191	197	197	197	
OP Revenue/Visit	5,104	5,027	5,536	5,412	3,968	5,482	4,605	4,957	5,841	5,248	5,248	5,248	
OP Diagnostics													
OP Revenue	\$ 955,935	\$1,069,713	\$1,014,725	\$1,141,024	\$1,127,010	\$1,245,488	\$1,007,692	\$1,128,461	\$1,358,480	\$1,098,008	\$1,098,008	\$1,098,008	\$13,342,552
OP Visits	1,418	1,417	1,328	1,485	1,521	1,610	1,315	1,289	1,450	1,212	1,212	1,212	
OP Revenue/Visit	658	737	745	750	723	755	748	854	914	884	884	884	
OP Nursing Series													
OP Revenue	\$ 79,366	\$ 66,112	\$ 19,527	\$ 48,617	\$ 7,941	\$ 1,057	\$ (88)	\$ 1,866	\$ 4,433	\$ 21,763	\$ 21,763	\$ 21,763	\$ 294,117
OP Visits	14	9	7	13	11	5	2	3	4	4	4	4	
OP Revenue/Visit	5,396	6,992	2,655	3,560	687	201	(42)	592	1,055	5,179	5,179	5,179	
OP Nursing Svcs													
OP Revenue	\$ 295,044	\$ 455,565	\$ 355,911	\$ 376,842	\$ 468,208	\$ 517,273	\$ 515,990	\$ 508,149	\$ 507,509	\$ 414,574	\$ 414,574	\$ 414,574	\$ 5,244,213
OP Visits	60	57	42	43	49	51	50	54	40	63	63	63	
OP Revenue/Visit	4,760	7,743	8,262	8,540	9,284	9,847	10,023	9,126	12,386	6,469	6,469	6,469	

2021 – 2022 Budget Gross Revenue – Commercial Payors

Service Department	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total Revenue
Pathology													
OP Revenue	\$ 9,763	\$ 6,246	\$ 7,248	\$ 4,467	\$ 6,534	\$ 6,804	\$ 10,923	\$ 14,632	\$ 3,491	\$ 9,284	\$ 9,284	\$ 9,284	\$ 97,962
OP Visits	16	12	15	12	14	11	9	15	11	21	21	21	
OP Revenue/Visit	581	495	460	354	444	589	1,155	928	302	442	442	442	
Rehab													
OP Revenue	\$ 125,891	\$ 127,298	\$ 139,811	\$ 153,700	\$ 146,601	\$ 196,795	\$ 159,940	\$ 179,763	\$ 195,953	\$ 162,581	\$ 162,581	\$ 162,581	\$ 1,913,495
OP Visits	458	711	460	468	461	575	450	468	569	476	476	476	
OP Revenue/Visit	268	175	296	320	310	334	347	374	336	334	334	334	
Rural Health Clinic													
OP Revenue	\$ 172,136	\$ 138,246	\$ 206,359	\$ 205,222	\$ 244,774	\$ 189,675	\$ 186,181	\$ 161,861	\$ 206,186	\$ 180,589	\$ 180,589	\$ 180,589	\$ 2,252,407
OP Visits	1,003	937	923	965	1,061	1,186	1,190	1,316	1,367	1,124	1,124	1,124	
OP Revenue/Visit	172	148	224	213	231	160	156	123	151	161	161	161	
Rural Health Women's Clinic													
OP Revenue	\$ 52,259	\$ 43,996	\$ 65,863	\$ 76,687	\$ 76,621	\$ 46,680	\$ 42,929	\$ 38,430	\$ 63,774	\$ 69,069	\$ 69,069	\$ 69,069	\$ 714,446
OP Visits	253	239	249	273	230	235	219	223	296	236	236	236	
OP Revenue/Visit	206	184	264	281	334	199	196	172	215	293	293	293	
Internal Medicine Clinic													
OP Revenue	\$ 9,877	\$ 9,593	\$ 19,296	\$ 19,828	\$ 20,267	\$ 14,022	\$ 9,890	\$ 12,820	\$ 15,079	\$ 16,374	\$ 16,374	\$ 16,374	\$ 179,794
OP Visits	34	46	57	63	47	48	31	53	65	57	57	57	
OP Revenue/Visit	292	208	336	317	430	291	322	241	234	285	285	285	
Orthopedic Clinic													
OP Revenue	\$ 32,234	\$ 20,694	\$ 28,687	\$ 35,400	\$ 37,706	\$ 29,804	\$ 21,208	\$ 26,321	\$ 36,300	\$ 33,778	\$ 33,778	\$ 33,778	\$ 369,688
OP Visits	125	109	118	131	125	121	107	107	160	142	142	142	
OP Revenue/Visit	258	190	243	270	302	246	199	247	227	237	237	237	
Pediatric Clinic													
OP Revenue	\$ 111,001	\$ 75,802	\$ 119,766	\$ 108,791	\$ 112,799	\$ 76,064	\$ 66,929	\$ 68,362	\$ 118,230	\$ 43,124	\$ 43,124	\$ 43,124	\$ 987,117
OP Visits	352	318	420	410	303	257	205	228	238	208	208	208	
OP Revenue/Visit	316	239	285	265	372	296	326	300	497	207	207	207	
Specialty Clinic													
OP Revenue	\$ 6,828	\$ 5,338	\$ 11,736	\$ 9,168	\$ 7,539	\$ 9,112	\$ 19,656	\$ 14,881	\$ 27,576	\$ 22,772	\$ 22,772	\$ 22,772	\$ 180,151
OP Visits	17	36	32	25	37	114	108	152	155	98	98	98	
OP Revenue/Visit	392	149	369	373	204	80	183	98	178	231	231	231	
Surgery Clinic													
OP Revenue	\$ 4,661	\$ 6,600	\$ 6,821	\$ 7,003	\$ 8,174	\$ 6,747	\$ 2,720	\$ 3,783	\$ 10,260	\$ 7,300	\$ 7,300	\$ 7,300	\$ 78,670
OP Visits	40	43	38	36	43	25	24	33	50	49	49	49	
OP Revenue/Visit	117	153	180	195	190	274	115	115	204	148	148	148	
												Total	\$58,677,791
Virtual Care Clinic													
OP Revenue	\$ 1,143	\$ 2,080	\$ 12,872	\$ 4,613	\$ 9,987	\$ 6,698	\$ 8,629	\$ 4,162	\$ 11,237	\$ 6,681	\$ 6,681	\$ 6,681	\$ 81,463
OP Visits	25	15	25	21	21	37	25	24	32	32	32	32	
OP Revenue/Visit	46	135	523	225	487	182	351	177	354	210	210	210	
Total Revenue	\$4,957,468	\$4,988,768	\$5,260,068	\$4,820,925	\$4,695,185	\$4,913,833	\$4,547,134	\$4,763,484	\$5,772,884	\$4,679,835	\$4,679,835	\$4,679,835	\$58,759,254

2020 – 2021 Gross Revenue – Medi-Cal

Service Department	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total Revenue
ICU													
IP Revenue	\$ 25,521	\$ 39,902	\$ 114,747	\$ 148,957	\$ 198,216	\$ 81,673	\$ 318,692	\$ 40,639	\$ 99,809	\$ 24,023	\$ 24,023	\$ 24,023	\$ 1,140,225
IP Days	-	4	2	1	8	1	1	4	1	5	5	5	
IP Revenue/Visits		9,976	57,373	148,957	24,777	81,673	318,692	10,160	99,809	4,805	4,805	4,805	
Med/Surg													
IP Revenue	\$ 261,516	\$ 673,002	\$ 254,085	\$ 245,078	\$ 234,789	\$ 678,133	\$ 61,662	\$ 190,006	\$ 97,196	\$ 503,491	\$ 503,491	\$ 503,491	\$ 4,205,938
IP Days	22	64	35	21	31	51	25	17	18	29	29	29	
IP Revenue/Visits	11,887	10,516	7,260	11,670	7,574	13,297	2,466	11,177	5,400	17,362	17,362	17,362	
Observation Revenue	\$ 10,355	\$ 25,820	\$ 26,937	\$ 13,304	\$ 97,409	\$ 61,597	\$ (27,932)	\$ 20,800	\$ 47,830	\$ 97,848	\$ 97,848	\$ 97,848	\$ 569,666
Observation Days	-	27	26	40	29	28	2	11	56	27	27	27	
Observation Revenue/Day		964	1,044	334	3,348	2,225	(17,298)	1,809	854	3,671	3,671	3,671	
OP Revenue	\$ 100,902	\$ 193,898	\$ 180,589	\$ 126,284	\$ 73,900	\$ 76,310	\$ 118,129	\$ 64,855	\$ 24,840	\$ 269,663	\$ 269,663	\$ 269,663	\$ 1,768,698
OP Visits	22	17	18	14	11	12	18	8	9	19	19	19	
OP Revenue/Visit	4,586	11,406	10,033	9,020	6,718	6,359	6,563	8,107	2,760	14,193	14,193	14,193	
Surgery													
IP Revenue	\$ 12,111	\$ 64,085	\$ 200,579	\$ (117,328)	\$ 9,422	\$ (24,349)	\$ (14,085)	\$ 37,274	\$ (22,570)	\$ 36,417	\$ 36,417	\$ 36,417	\$ 254,392
IP Surgeries	10	8	12	7	8	6	6	4	3	5	5	5	
IP Revenue/Visits	1,272	8,024	16,743	(16,607)	1,136	(4,404)	(2,184)	10,112	(7,348)	6,974	6,974	6,974	
OP Revenue	\$ 391,402	\$ 243,724	\$ 265,843	\$ 264,576	\$ 275,391	\$ 247,150	\$ 240,017	\$ 110,386	\$ 318,474	\$ 228,918	\$ 228,918	\$ 228,918	\$ 3,043,718
OP Surgeries	18	11	11	11	14	11	10	5	14	18	18	18	
OP Revenue/Visit	21,466	21,331	23,836	23,663	20,334	21,735	25,040	20,706	22,810	12,832	12,832	12,832	
Perinatal													
IP Revenue	\$ 101,854	\$ 179,773	\$ 327,160	\$ 173,865	\$ 163,142	\$ 138,500	\$ 253,841	\$ 64,558	\$ 136,552	\$ 183,316	\$ 183,316	\$ 183,316	\$ 2,089,196
IP Days	25	29	43	21	27	18	16	10	24	20	20	20	
IP Revenue/Visits	4,074	6,199	7,608	8,279	6,042	7,694	15,865	6,456	5,690	9,166	9,166	9,166	
OP Revenue	\$ 114,429	\$ 140,873	\$ 139,003	\$ 169,337	\$ 39,841	\$ 90,162	\$ 55,791	\$ 49,756	\$ 231,777	\$ 154,258	\$ 154,258	\$ 154,258	\$ 1,493,742
OP Visits	26	31	30	45	16	23	24	21	55	24	24	24	
OP Revenue/Visit	4,401	4,544	4,633	3,763	2,490	3,920	2,325	2,369	4,214	6,427	6,427	6,427	
Emergency													
OP Revenue	\$ 933,026	\$ 948,323	\$ 931,695	\$ 825,939	\$ 773,075	\$ 642,379	\$ 542,513	\$ 834,249	\$ 1,276,374	\$ 792,010	\$ 792,010	\$ 792,010	\$ 10,083,603
OP Visits	205	208	184	203	157	133	146	146	191	195	195	195	
OP Revenue/Visit	4,551	4,559	5,064	4,069	4,924	4,830	3,716	5,714	6,683	4,062	4,062	4,062	
OP Diagnostics													
OP Revenue	\$ 366,257	\$ 375,997	\$ 421,437	\$ 391,969	\$ 331,456	\$ 402,700	\$ 345,993	\$ 335,792	\$ 480,067	\$ 437,810	\$ 437,810	\$ 437,810	\$ 4,765,099
OP Visits	476	488	502	593	485	604	546	504	541	461	461	461	
OP Revenue/Visit	769	770	840	661	683	667	634	666	887	950	950	950	
OP Nursing Series													
OP Revenue	\$ (4,513)	\$ 34,681	\$ 45,342	\$ 59,329	\$ 38,735	\$ 8,640	\$ 1,388	\$ 2,733	\$ 9,263	\$ 12,863	\$ 12,863	\$ 12,863	\$ 234,187
OP Visits	11	7	15	9	9	11	4	1	2	4	4	4	
OP Revenue/Visit	(410)	4,954	3,023	6,592	4,304	785	347	2,733	4,632	3,216	3,216	3,216	
OP Nursing Svcs													
OP Revenue	\$ 100,200	\$ 54,320	\$ 120,166	\$ 39,225	\$ 49,815	\$ 67,203	\$ 191,460	\$ 60,180	\$ 133,852	\$ 113,066	\$ 113,066	\$ 113,066	\$ 1,155,620
OP Visits	9	21	21	12	13	16	21	21	22	16	16	16	
OP Revenue/Visit	11,133	2,587	5,722	3,269	3,832	4,200	9,117	2,866	6,084	7,067	7,067	7,067	

2020 – 2021 Gross Revenue – Medi-Cal

Service Department	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total Revenue
Pathology													
OP Revenue	\$ 1,396	\$ 1,396	\$ 2,792	\$ 2,485	\$ 4,837	\$ 1,186	\$ 349	\$ 2,804	\$ 3,010	\$ 2,312	\$ 2,312	\$ 2,312	\$ 27,190
OP Visits	4	2	6	7	4	2	1	5	9	3	3	3	
OP Revenue/Visit	349	698	465	355	1,209	593	349	561	334	771	771	771	
Rehab													
OP Revenue	\$ 81,360	\$ 57,598	\$ 54,031	\$ 71,512	\$ 53,328	\$ 65,072	\$ 49,711	\$ 67,706	\$ 82,850	\$ 66,997	\$ 66,997	\$ 66,997	\$ 784,159
OP Visits	311	371	236	282	242	297	240	257	313	274	274	274	
OP Revenue/Visit	262	155	229	254	220	219	207	263	265	245	245	245	
Rural Health Clinic													
OP Revenue	\$ 127,795	\$ 121,508	\$ 165,854	\$ 190,213	\$ 174,990	\$ 137,242	\$ 134,024	\$ 115,981	\$ 168,638	\$ 84,798	\$ 84,798	\$ 84,798	\$ 1,590,639
OP Visits	745	824	742	894	759	858	856	943	1,118	528	528	528	
OP Revenue/Visit	172	148	224	213	231	160	156	123	151	161	161	161	
Rural Health Women's Clinic													
OP Revenue	\$ 33,893	\$ 37,569	\$ 56,611	\$ 71,124	\$ 55,327	\$ 36,743	\$ 46,174	\$ 40,160	\$ 55,519	\$ 54,060	\$ 54,060	\$ 54,060	\$ 595,300
OP Visits	145	135	164	172	118	145	132	120	173	141	141	141	
OP Revenue/Visit	234	278	345	414	469	253	350	335	321	383	383	383	
Internal Medicine Clinic													
OP Revenue	\$ 228	\$ 1,408	\$ 2,437	\$ 3,381	\$ 2,050	\$ 1,634	\$ 2,248	\$ 2,125	\$ 2,193	\$ 2,235	\$ 2,235	\$ 2,235	\$ 24,409
OP Visits	4	6	12	8	4	7	8	10	5	6	6	6	
OP Revenue/Visit	57	235	203	423	513	233	281	213	439	373	373	373	
Orthopedic Clinic													
OP Revenue	\$ 10,362	\$ 8,139	\$ 11,520	\$ 9,801	\$ 16,909	\$ 5,499	\$ 8,309	\$ 7,564	\$ 14,258	\$ 11,627	\$ 11,627	\$ 11,627	\$ 127,242
OP Visits	85	57	68	48	69	46	45	47	59	46	46	46	
OP Revenue/Visit	122	143	169	204	245	120	185	161	242	253	253	253	
Pediatric Clinic													
OP Revenue	\$ 71,115	\$ 60,541	\$ 90,938	\$ 84,165	\$ 107,804	\$ 83,037	\$ 80,960	\$ 58,893	\$ 53,207	\$ 74,698	\$ 74,698	\$ 74,698	\$ 914,755
OP Visits	227	244	291	347	296	274	254	261	253	286	286	286	
OP Revenue/Visit	313	248	313	243	364	303	319	226	210	261	261	261	
Specialty Clinic													
OP Revenue	\$ 1,109	\$ 2,910	\$ 4,672	\$ 2,737	\$ 2,594	\$ 4,879	\$ 6,774	\$ 4,128	\$ 10,206	\$ 7,723	\$ 7,723	\$ 7,723	\$ 63,178
OP Visits	6	20	9	11	16	19	18	31	34	29	29	29	
OP Revenue/Visit	185	146	519	249	162	257	376	133	300	266	266	266	
Surgery Clinic													
OP Revenue	\$ 1,505	\$ 1,177	\$ 2,467	\$ 3,616	\$ 3,445	\$ 2,372	\$ 436	\$ 940	\$ 3,330	\$ 2,614	\$ 2,614	\$ 2,614	\$ 27,130
OP Visits	14	15	13	18	27	10	3	9	14	22	22	22	
OP Revenue/Visit	108	78	190	201	128	237	145	104	238	119	119	119	
Virtual Care Clinic													
OP Revenue	\$ 1,230	\$ 517	\$ 8,032	\$ 2,098	\$ 7,784	\$ 3,497	\$ 8,351	\$ 6,386	\$ 7,294	\$ 3,300	\$ 3,300	\$ 3,300	\$ 55,089
OP Visits	18	12	14	22	17	24	24	27	23	16	16	16	
OP Revenue/Visit	68	43	574	95	458	146	348	237	317	206	206	206	
Total Revenue	\$2,743,054	\$3,267,161	\$3,426,936	\$2,781,668	\$2,714,259	\$2,811,260	\$2,424,805	\$2,117,917	\$3,233,971	\$3,164,049	\$3,164,049	\$3,164,049	\$35,013,176

2021 – 2022 Budget Gross Revenue – Medi-Cal

Service Department	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total Revenue
ICU													
IP Revenue	\$ -	\$ 30,675	\$ 88,212	\$ 114,511	\$ 152,378	\$ 62,786	\$ 244,994	\$ 31,242	\$ 76,728	\$ 18,468	\$ 18,468	\$ 18,468	\$ 856,929
IP Days	-	3	2	1	6	1	1	3	1	4	4	4	27.75
IP Revenue/Visits	-	9,976	57,373	148,957	24,777	81,673	318,692	10,160	99,809	4,805	4,805	4,805	
Med/Surg													
IP Revenue	\$ 272,075	\$ 700,174	\$ 264,343	\$ 254,973	\$ 244,269	\$ 705,512	\$ 64,152	\$ 197,678	\$ 101,121	\$ 523,819	\$ 523,819	\$ 523,819	\$ 4,375,753
IP Days	22	65	36	21	31	52	25	17	18	29	29	29	
IP Revenue/Visits	11,887	10,516	7,260	11,670	7,574	13,297	2,466	11,177	5,400	17,362	17,362	17,362	
Observation Revenue	\$ -	\$ 26,862	\$ 28,024	\$ 13,841	\$ 101,342	\$ 64,084	\$ (29,060)	\$ 21,640	\$ 49,761	\$ 101,799	\$ 101,799	\$ 101,799	\$ 581,893
Observation Days	-	27	26	40	30	28	2	12	57	27	27	27	
Observation Revenue/Day	-	964	1,044	334	3,348	2,225	(17,298)	1,809	854	3,671	3,671	3,671	
OP Revenue	\$ 106,011	\$ 203,714	\$ 189,731	\$ 132,678	\$ 77,641	\$ 80,173	\$ 124,110	\$ 68,138	\$ 26,097	\$ 283,315	\$ 283,315	\$ 283,315	\$ 1,858,238
OP Visits	23	17	18	14	11	12	18	8	9	19	19	19	
OP Revenue/Visit	4,586	11,406	10,033	9,020	6,718	6,359	6,563	8,107	2,760	14,193	14,193	14,193	
Surgery													
IP Revenue	\$ 12,600	\$ 66,673	\$ 208,678	\$ (122,065)	\$ 9,802	\$ (25,332)	\$ (14,654)	\$ 38,779	\$ (23,481)	\$ 37,888	\$ 37,888	\$ 37,888	\$ 264,663
IP Surgeries	10	8	12	7	8	6	7	4	3	5	5	5	
IP Revenue/Visits	1,272	8,024	16,743	(16,607)	1,136	(4,404)	(2,184)	10,112	(7,348)	6,974	6,974	6,974	
OP Revenue	\$ 411,216	\$ 256,062	\$ 279,302	\$ 277,971	\$ 289,333	\$ 259,662	\$ 252,168	\$ 115,974	\$ 334,597	\$ 240,507	\$ 240,507	\$ 240,507	\$ 3,197,806
OP Surgeries	19	12	11	11	14	12	10	5	14	18	18	18	
OP Revenue/Visit	21,466	21,331	23,836	23,663	20,334	21,735	25,040	20,706	22,810	12,832	12,832	12,832	
Perinatal													
IP Revenue	\$ 105,967	\$ 187,032	\$ 340,369	\$ 180,885	\$ 169,729	\$ 144,092	\$ 264,090	\$ 67,165	\$ 142,065	\$ 190,718	\$ 190,718	\$ 190,718	\$ 2,173,547
IP Days	25	29	44	21	27	18	16	10	24	20	20	20	
IP Revenue/Visits	4,074	6,199	7,608	8,279	6,042	7,694	15,865	6,456	5,690	9,166	9,166	9,166	
OP Revenue	\$ 120,222	\$ 148,004	\$ 146,040	\$ 177,910	\$ 41,858	\$ 94,726	\$ 58,615	\$ 52,275	\$ 243,511	\$ 162,067	\$ 162,067	\$ 162,067	\$ 1,569,363
OP Visits	27	32	31	46	16	24	25	22	56	25	25	25	
OP Revenue/Visit	4,401	4,544	4,633	3,763	2,490	3,920	2,325	2,369	4,214	6,427	6,427	6,427	
Emergency													
OP Revenue	\$ 980,261	\$ 996,331	\$ 978,862	\$ 867,752	\$ 812,212	\$ 674,899	\$ 569,977	\$ 876,483	\$ 1,340,991	\$ 832,106	\$ 832,106	\$ 832,106	\$ 10,594,086
OP Visits	210	213	189	208	161	136	150	150	196	200	200	200	
OP Revenue/Visit	4,551	4,559	5,064	4,069	4,924	4,830	3,716	5,714	6,683	4,062	4,062	4,062	
OP Diagnostics													
OP Revenue	\$ 384,799	\$ 395,032	\$ 442,773	\$ 411,812	\$ 348,236	\$ 423,086	\$ 363,509	\$ 352,792	\$ 504,370	\$ 459,975	\$ 459,975	\$ 459,975	\$ 5,006,333
OP Visits	488	500	515	608	497	619	560	517	555	473	473	473	
OP Revenue/Visit	769	770	840	661	683	667	634	666	887	950	950	950	
OP Nursing Series													
OP Revenue	\$ (4,742)	\$ 36,437	\$ 47,637	\$ 62,333	\$ 40,696	\$ 9,077	\$ 1,458	\$ 2,871	\$ 9,732	\$ 13,514	\$ 13,514	\$ 13,514	\$ 246,042
OP Visits	11	7	15	9	9	11	4	1	2	4	4	4	
OP Revenue/Visit	(410)	4,954	3,023	6,592	4,304	785	347	2,733	4,632	3,216	3,216	3,216	
OP Nursing Svcs													
OP Revenue	\$ 105,272	\$ 57,070	\$ 126,249	\$ 41,211	\$ 52,337	\$ 70,606	\$ 201,152	\$ 63,227	\$ 140,629	\$ 118,790	\$ 118,790	\$ 118,790	\$ 1,214,123
OP Visits	9	22	22	12	13	16	22	22	23	16	16	16	
OP Revenue/Visit	11,133	2,587	5,722	3,269	3,832	4,200	9,117	2,866	6,084	7,067	7,067	7,067	

2021 – 2022 Budget Gross Revenue – Medi-Cal

Service Department	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total Revenue
Pathology													
OP Revenue	\$ 1,467	\$ 1,467	\$ 2,933	\$ 2,610	\$ 5,081	\$ 1,246	\$ 367	\$ 2,946	\$ 3,162	\$ 2,429	\$ 2,429	\$ 2,429	\$ 28,567
OP Visits	4	2	6	7	4	2	1	5	9	3	3	3	
OP Revenue/Visit	349	698	465	355	1,209	593	349	561	334	771	771	771	
Rehab													
OP Revenue	\$ 85,479	\$ 60,514	\$ 56,767	\$ 75,132	\$ 56,028	\$ 68,366	\$ 52,228	\$ 71,134	\$ 87,044	\$ 70,389	\$ 70,389	\$ 70,389	\$ 823,857
OP Visits	319	380	242	289	248	304	246	263	321	281	281	281	
OP Revenue/Visit	262	155	229	254	220	219	207	263	265	245	245	245	
Rural Health Clinic													
OP Revenue	\$ 130,990	\$ 124,546	\$ 170,000	\$ 194,968	\$ 179,365	\$ 140,673	\$ 137,375	\$ 118,881	\$ 172,854	\$ 86,918	\$ 86,918	\$ 86,918	\$ 1,630,405
OP Visits	764	844	761	917	778	880	878	967	1,146	541	541	541	
OP Revenue/Visit	172	148	224	213	231	160	156	123	151	161	161	161	
Rural Health Women's Clinic													
OP Revenue	\$ 34,740	\$ 38,508	\$ 58,026	\$ 72,902	\$ 56,710	\$ 37,662	\$ 47,328	\$ 41,164	\$ 56,907	\$ 55,412	\$ 55,412	\$ 55,412	\$ 610,183
OP Visits	149	138	168	176	121	149	135	123	177	145	145	145	
OP Revenue/Visit	234	278	345	414	469	253	350	335	321	383	383	383	
Internal Medicine Clinic													
OP Revenue	\$ 234	\$ 1,443	\$ 2,498	\$ 3,466	\$ 2,101	\$ 1,675	\$ 2,304	\$ 2,178	\$ 2,248	\$ 2,291	\$ 2,291	\$ 2,291	\$ 25,019
OP Visits	4	6	12	8	4	7	8	10	5	6	6	6	
OP Revenue/Visit	57	235	203	423	513	233	281	213	439	373	373	373	
Orthopedic Clinic													
OP Revenue	\$ 10,621	\$ 8,342	\$ 11,808	\$ 10,046	\$ 17,332	\$ 5,636	\$ 8,517	\$ 7,753	\$ 14,614	\$ 11,918	\$ 11,918	\$ 11,918	\$ 130,423
OP Visits	87	58	70	49	71	47	46	48	60	47	47	47	
OP Revenue/Visit	122	143	169	204	245	120	185	161	242	253	253	253	
Pediatric Clinic													
OP Revenue	\$ 72,893	\$ 62,055	\$ 93,211	\$ 86,269	\$ 110,499	\$ 85,113	\$ 82,984	\$ 60,365	\$ 54,537	\$ 76,566	\$ 76,566	\$ 76,566	\$ 937,624
OP Visits	233	250	298	356	303	281	260	268	259	293	293	293	
OP Revenue/Visit	313	248	313	243	364	303	319	226	210	261	261	261	
Specialty Clinic													
OP Revenue	\$ 1,137	\$ 2,983	\$ 4,789	\$ 2,805	\$ 2,659	\$ 5,001	\$ 6,943	\$ 4,231	\$ 10,461	\$ 7,916	\$ 7,916	\$ 7,916	\$ 64,757
OP Visits	6	21	9	11	16	19	18	32	35	30	30	30	
OP Revenue/Visit	185	146	519	249	162	257	376	133	300	266	266	266	
Surgery Clinic													
OP Revenue	\$ 1,543	\$ 1,206	\$ 2,529	\$ 3,706	\$ 3,531	\$ 2,431	\$ 447	\$ 964	\$ 3,413	\$ 2,679	\$ 2,679	\$ 2,679	\$ 27,808
OP Visits	14	15	13	18	28	10	3	9	14	23	23	23	
OP Revenue/Visit	108	78	190	201	128	237	145	104	238	119	119	119	
												Total	
Virtual Care Clinic													
OP Revenue	\$ 1,261	\$ 530	\$ 8,233	\$ 2,150	\$ 7,979	\$ 3,584	\$ 8,560	\$ 6,546	\$ 7,476	\$ 3,383	\$ 3,383	\$ 3,383	\$ 56,466
OP Visits	18	12	14	23	17	25	25	28	24	16	16	16	
OP Revenue/Visit	68	43	574	95	458	146	348	237	317	206	206	206	
Total Revenue	\$2,834,044	\$3,405,661	\$3,551,013	\$2,867,867	\$2,781,118	\$2,914,762	\$2,447,564	\$2,204,425	\$3,358,839	\$3,302,864	\$3,302,864	\$3,302,864	\$36,273,885

2020 – 2021 Gross Revenue – Medicare

Service Department	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total Revenue
ICU													
IP Revenue	\$ 14,564	\$ 303,474	\$ 34,578	\$ 120,866	\$ (77,178)	\$ 821,639	\$ 267,246	\$ 104,418	\$ 133,126	\$ (15,168)	\$ (15,168)	\$ (15,168)	\$ 1,677,230
IP Days	13	32	1	7	2	8	18	2	19	1	1	1	
IP Revenue/Visits	1,120	9,484	34,578	17,267	(38,589)	102,705	14,847	52,209	7,007	(15,168)	(15,168)	(15,168)	
Med/Surg													
IP Revenue	\$1,667,240	\$1,145,690	\$1,800,043	\$1,325,198	\$1,326,537	\$1,782,369	\$1,837,046	\$1,122,214	\$1,347,520	\$ 989,257	\$ 989,257	\$ 989,257	\$16,321,629
IP Days	145	111	111	109	96	183	136	128	104	83	83	83	
IP Revenue/Visits	11,498	10,322	16,217	12,158	13,818	9,740	13,508	8,767	12,957	11,919	11,919	11,919	
Observation Revenue	\$ 32,529	\$ (34,812)	\$ (56,340)	\$ 61,963	\$ 4,044	\$ (67,256)	\$ 16,615	\$ 111,534	\$ (103,453)	\$ 6,098	\$ 6,098	\$ 6,098	\$ (16,882)
Observation Days	44	0	0	-	2	-	-	-	-	-	-	-	
Observation Revenue/Day	739	(214,619)	(234,310)	1,895	1,895								
OP Revenue	\$ 24,227	\$ (8,740)	\$ (4,521)	\$ 5,632	\$ 26,095	\$ (14,383)	\$ 11,011	\$ (9,883)	\$ 6,062	\$ 354	\$ 354	\$ 354	\$ 36,562
OP Visits	17	18	12	10	17	15	11	11	8	8	8	8	
OP Revenue/Visit	1,425	(486)	(377)	563	1,535	(959)	1,001	(898)	758	44	44	44	
Surgery													
IP Revenue	\$ 113,077	\$ 191,031	\$ (339,042)	\$ 156,963	\$ 81,444	\$ 25,056	\$ (4,781)	\$ 3,713	\$ 84,795	\$ 11,984	\$ 11,984	\$ 11,984	\$ 348,208
IP Surgeries	17	14	21	13	15	10	12	7	6	9	9	9	
IP Revenue/Visits	6,649	13,394		12,440	5,499	2,538			14,132	1,285	1,285	1,285	
OP Revenue	\$ 597,360	\$ 557,523	\$ 701,513	\$ 613,654	\$ 542,460	\$ 678,524	\$ 420,848	\$ 559,026	\$ 289,955	\$ 516,361	\$ 516,361	\$ 516,361	\$ 6,509,946
OP Surgeries	28	26	29	26	27	31	17	27	13	40	40	40	
OP Revenue/Visit	21,466	21,331	23,836	23,663	20,334	21,735	25,040	20,706	22,810	12,832	12,832	12,832	
Perinatal													
IP Revenue													\$ -
IP Days	-	-	-	-	-	-	-	-	-	-	-	-	
IP Revenue/Visits													
OP Revenue													\$ -
OP Visits													
OP Revenue/Visit													
Emergency													
OP Revenue	\$1,887,651	\$1,320,999	\$1,444,595	\$1,734,769	\$1,425,094	\$1,736,193	\$1,631,974	\$1,703,068	\$2,126,804	\$2,119,390	\$2,119,390	\$2,119,390	\$21,369,317
OP Visits	202	178	172	191	155	189	173	150	166	165	165	165	
OP Revenue/Visit	9,345	7,421	8,399	9,083	9,194	9,186	9,433	11,354	12,812	12,845	12,845	12,845	
OP Diagnostics													
OP Revenue	\$1,279,106	\$1,264,142	\$1,235,508	\$1,190,819	\$1,070,584	\$1,160,805	\$ 974,456	\$1,048,879	\$1,325,923	\$1,332,078	\$1,332,078	\$1,332,078	\$14,546,455
OP Visits	1,449	1,414	1,281	1,451	1,178	1,252	1,143	1,125	1,348	1,230	1,230	1,230	
OP Revenue/Visit	883	894	964	821	909	927	853	932	984	1,083	1,083	1,083	
OP Nursing Series													
OP Revenue	\$ 67,004	\$ 65,728	\$ 88,030	\$ 190,114	\$ 131,887	\$ 78,964	\$ 56,072	\$ 75,143	\$ 43,567	\$ 59,903	\$ 59,903	\$ 59,903	\$ 976,217
OP Visits	45	32	39	42	23	24	22	22	30	30	30	30	
OP Revenue/Visit	1,489	2,054	2,257	4,527	5,734	3,290	2,549	3,416	1,452	1,997	1,997	1,997	
OP Nursing Svcs													
OP Revenue	\$ 553,914	\$ 689,959	\$ 584,948	\$ 677,837	\$ 493,265	\$ 706,448	\$ 576,452	\$ 596,597	\$ 631,557	\$ 785,055	\$ 785,055	\$ 785,055	\$ 7,866,142
OP Visits	151	173	153	100	110	137	123	109	96	120	120	120	
OP Revenue/Visit	3,668	3,988	3,823	6,778	4,484	5,157	4,687	5,473	6,579	6,542	6,542	6,542	

2020 – 2021 Gross Revenue – Medicare

Service Department	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total Revenue
Pathology													
OP Revenue	\$ 10,663	\$ 16,605	\$ 7,678	\$ 5,336	\$ 6,171	\$ 7,619	\$ 19,089	\$ 12,325	\$ (543)	\$ 13,105	\$ 13,105	\$ 13,105	\$ 124,258
OP Visits	10	18	19	14	18	18	15	24	7	18	18	18	
OP Revenue/Visit	1,066	923	404	381	343	423	1,273	514	(78)	728	728	728	
Rehab													
OP Revenue	\$ 140,834	\$ 127,151	\$ 294,101	\$ 184,606	\$ 169,657	\$ 169,010	\$ 140,732	\$ 183,150	\$ 243,444	\$ 251,895	\$ 251,895	\$ 251,895	\$ 2,408,370
OP Visits	594	629	516	486	413	493	426	490	535	527	527	527	
OP Revenue/Visit	237	202	570	380	411	343	330	374	455	478	478	478	
Rural Health Clinic													
OP Revenue	\$ 124,643	\$ 97,381	\$ 146,274	\$ 152,891	\$ 161,832	\$ 123,242	\$ 117,852	\$ 115,432	\$ 139,510	\$ 138,581	\$ 138,581	\$ 138,581	\$ 1,594,800
OP Visits	727	660	654	719	702	771	753	938	925	863	863	863	
OP Revenue/Visit	172	148	224	213	231	160	156	123	151	161	161	161	
Rural Health Women's Clinic													
OP Revenue	\$ 7,380	\$ 5,294	\$ 6,315	\$ 6,820	\$ 7,595	\$ 4,559	\$ 4,658	\$ 5,768	\$ 7,604	\$ 4,909	\$ 4,909	\$ 4,909	\$ 70,720
OP Visits	32	27	24	29	29	27	25	26	28	24	24	24	
OP Revenue/Visit	231	196	263	235	262	169	186	222	272	205	205	205	
Internal Medicine Clinic													
OP Revenue	\$ 58,118	\$ 53,479	\$ 72,891	\$ 89,817	\$ 85,019	\$ 48,423	\$ 53,526	\$ 45,297	\$ 61,566	\$ 74,784	\$ 74,784	\$ 74,784	\$ 792,488
OP Visits	261	242	277	284	302	228	255	228	272	285	285	285	
OP Revenue/Visit	223	221	263	316	282	212	210	199	226	262	262	262	
Orthopedic Clinic													
OP Revenue	\$ 25,677	\$ 21,690	\$ 30,697	\$ 30,714	\$ 31,652	\$ 18,934	\$ 18,780	\$ 16,851	\$ 26,829	\$ 33,375	\$ 33,375	\$ 33,375	\$ 321,949
OP Visits	152	149	136	108	124	102	102	98	132	127	127	127	
OP Revenue/Visit	169	146	226	284	255	186	184	172	203	263	263	263	
Pediatric Clinic													
OP Revenue	\$ 3,208	\$ 2,138	\$ 5,090	\$ 3,788	\$ 4,575	\$ 28							\$ 18,827
OP Visits	61	50	60	51	36								
OP Revenue/Visit	53	43	85	74	127								
Specialty Clinic													
OP Revenue	\$ 23,493	\$ 10,190	\$ 27,706	\$ 15,784	\$ 28,249	\$ 18,332	\$ 18,783	\$ 19,484	\$ 23,980	\$ 18,305	\$ 18,305	\$ 18,305	\$ 240,916
OP Visits	79	76	63	73	73	120	113	119	126	99	99	99	
OP Revenue/Visit	297	134	440	216	387	153	166	164	190	185	185	185	
Surgery Clinic													
OP Revenue	\$ 5,596	\$ 5,108	\$ 3,266	\$ 9,463	\$ 6,914	\$ 7,274	\$ 2,033	\$ 2,690	\$ 10,365	\$ 9,392	\$ 9,392	\$ 9,392	\$ 80,885
OP Visits	40	27	31	49	35	21	14	19	34	55	55	55	
OP Revenue/Visit	140	189	105	193	198	346	145	142	305	171	171	171	
Virtual Care Clinic													
OP Revenue	\$ 1,615	\$ 4,366	\$ 7,076	\$ 5,404	\$ 10,398	\$ 5,489	\$ 4,726	\$ 8,560	\$ 9,399	\$ 5,615	\$ 5,615	\$ 5,615	\$ 73,878
OP Visits	31	16	17	31	24	19	28	35	24	28	28	28	
OP Revenue/Visit	52	273	416	174	433	289	169	245	392	201	201	201	
Total Revenue	\$6,637,901	\$5,838,395	\$6,090,405	\$6,582,438	\$5,536,294	\$7,311,270	\$6,167,120	\$5,724,264	\$6,408,009	\$6,355,273	\$6,355,273	\$6,355,273	\$75,361,916

2021 – 2022 Budget Gross Revenue – Medicare

Service Department	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total Revenue
ICU													
IP Revenue	\$ 11,196	\$ 233,296	\$ 26,582	\$ 92,916	\$ (59,330)	\$ 631,635	\$ 205,446	\$ 80,271	\$ 102,341	\$ (11,660)	\$ (11,660)	\$ (11,660)	\$ 1,289,370
IP Days	10	24	1	5	2	6	14	2	14	1	1	1	78.75
IP Revenue/Visits	1,120	9,484	34,578	17,267	(38,589)	102,705	14,847	52,209	7,007	(15,168)	(15,168)	(15,168)	
Med/Surg													
IP Revenue	\$1,734,555	\$1,191,947	\$1,872,720	\$1,378,703	\$1,380,096	\$1,854,332	\$1,911,217	\$1,167,523	\$1,401,926	\$1,029,199	\$1,029,199	\$1,029,199	\$16,980,615
IP Days	147	113	113	111	97	186	138	130	106	84	84	84	
IP Revenue/Visits	11,498	10,322	16,217	12,158	13,818	9,740	13,508	8,767	12,957	11,919	11,919	11,919	
Observation Revenue	\$ 33,843	\$ (36,218)	\$ (58,615)	\$ -	\$ 4,207	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (56,783)
Observation Days	45	0	0	-	2	-	-	-	-	-	-	-	
Observation Revenue/Day	739	(214,619)	(234,310)	-	1,895	-	-	-	-	-	-	-	
OP Revenue	\$ 25,453	\$ (9,182)	\$ (4,750)	\$ 5,917	\$ 27,416	\$ (15,111)	\$ 11,568	\$ (10,384)	\$ 6,369	\$ 372	\$ 372	\$ 372	\$ 38,413
OP Visits	17	18	12	10	17	15	11	11	8	8	8	8	
OP Revenue/Visit	1,425	(486)	(377)	563	1,535	(959)	1,001	(898)	758	44	44	44	
Surgery													
IP Revenue	\$ 117,642	\$ 198,744	\$ -	\$ 163,300	\$ 84,732	\$ 26,068	\$ -	\$ -	\$ 88,218	\$ 12,468	\$ 12,468	\$ 12,468	\$ 716,108
IP Surgeries	17	14	22	13	15	10	12	7	6	9	9	9	
IP Revenue/Visits	6,649	13,394	-	12,440	5,499	2,538	-	-	14,132	1,285	1,285	1,285	
OP Revenue	\$ 627,602	\$ 585,747	\$ 737,027	\$ 644,720	\$ 569,922	\$ 712,875	\$ 442,154	\$ 587,326	\$ 304,633	\$ 542,502	\$ 542,502	\$ 542,502	\$ 6,839,512
OP Surgeries	29	27	30	27	27	32	17	28	13	41	41	41	
OP Revenue/Visit	21,466	21,331	23,836	23,663	20,334	21,735	25,040	20,706	22,810	12,832	12,832	12,832	
Perinatal													
IP Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
IP Days	-	-	-	-	-	-	-	-	-	-	-	-	
IP Revenue/Visits	-	-	-	-	-	-	-	-	-	-	-	-	
OP Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OP Visits	-	-	-	-	-	-	-	-	-	-	-	-	
OP Revenue/Visit	-	-	-	-	-	-	-	-	-	-	-	-	
Emergency													
OP Revenue	\$1,983,214	\$1,387,874	\$1,517,728	\$1,822,592	\$1,497,240	\$1,824,087	\$1,714,593	\$1,789,286	\$2,234,474	\$2,226,684	\$2,226,684	\$2,226,684	\$22,451,139
OP Visits	207	182	176	196	159	194	177	154	170	169	169	169	
OP Revenue/Visit	9,345	7,421	8,399	9,083	9,194	9,186	9,433	11,354	12,812	12,845	12,845	12,845	
OP Diagnostics													
OP Revenue	\$1,343,861	\$1,328,139	\$1,298,055	\$1,251,104	\$1,124,782	\$1,219,570	\$1,023,788	\$1,101,978	\$1,393,048	\$1,399,515	\$1,399,515	\$1,399,515	\$15,282,870
OP Visits	1,485	1,449	1,313	1,487	1,207	1,283	1,172	1,153	1,382	1,261	1,261	1,261	
OP Revenue/Visit	883	894	964	821	909	927	853	932	984	1,083	1,083	1,083	
OP Nursing Series													
OP Revenue	\$ 70,396	\$ 69,055	\$ 92,487	\$ 199,739	\$ 138,564	\$ 82,962	\$ 58,911	\$ 78,947	\$ 45,772	\$ 62,936	\$ 62,936	\$ 62,936	\$ 1,025,638
OP Visits	46	33	40	43	24	25	23	23	31	31	31	31	
OP Revenue/Visit	1,489	2,054	2,257	4,527	5,734	3,290	2,549	3,416	1,452	1,997	1,997	1,997	
OP Nursing Svcs													
OP Revenue	\$ 581,955	\$ 724,888	\$ 614,561	\$ 712,153	\$ 518,236	\$ 742,212	\$ 605,635	\$ 626,799	\$ 663,530	\$ 824,798	\$ 824,798	\$ 824,798	\$ 8,264,365
OP Visits	155	177	157	103	113	140	126	112	98	123	123	123	
OP Revenue/Visit	3,668	3,988	3,823	6,778	4,484	5,157	4,687	5,473	6,579	6,542	6,542	6,542	

2021 – 2022 Budget Gross Revenue – Medicare

Service Department	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total Revenue
Pathology													
OP Revenue	\$ 11,203	\$ 17,446	\$ 8,067	\$ 5,606	\$ 6,483	\$ 8,005	\$ 20,055	\$ 12,949	\$ (570)	\$ 13,768	\$ 13,768	\$ 13,768	\$ 130,548
OP Visits	10	18	19	14	18	18	15	25	7	18	18	18	
OP Revenue/Visit	1,066	923	404	381	343	423	1,273	514	(78)	728	728	728	
Rehab													
OP Revenue	\$ 147,964	\$ 133,588	\$ 308,990	\$ 193,952	\$ 178,246	\$ 177,566	\$ 147,857	\$ 192,422	\$ 255,769	\$ 264,647	\$ 264,647	\$ 264,647	\$ 2,530,294
OP Visits	609	645	529	498	423	505	437	502	548	540	540	540	
OP Revenue/Visit	237	202	570	380	411	343	330	374	455	478	478	478	
Rural Health Clinic													
OP Revenue	\$ 127,759	\$ 99,816	\$ 149,931	\$ 156,713	\$ 165,878	\$ 126,323	\$ 120,798	\$ 118,318	\$ 142,998	\$ 142,046	\$ 142,046	\$ 142,046	\$ 1,634,670
OP Visits	745	677	671	737	719	790	772	962	948	884	884	884	
OP Revenue/Visit	172	148	224	213	231	160	156	123	151	161	161	161	
Rural Health Women's Clinic													
OP Revenue	\$ 7,565	\$ 5,426	\$ 6,473	\$ 6,991	\$ 7,785	\$ 4,673	\$ 4,774	\$ 5,912	\$ 7,794	\$ 5,032	\$ 5,032	\$ 5,032	\$ 72,488
OP Visits	33	28	25	30	30	28	26	27	29	25	25	25	
OP Revenue/Visit	231	196	263	235	262	169	186	222	272	205	205	205	
Internal Medicine Clinic													
OP Revenue	\$ 59,571	\$ 54,816	\$ 74,713	\$ 92,062	\$ 87,144	\$ 49,634	\$ 54,864	\$ 46,429	\$ 63,105	\$ 76,654	\$ 76,654	\$ 76,654	\$ 812,300
OP Visits	268	248	284	291	310	234	261	234	279	292	292	292	
OP Revenue/Visit	223	221	263	316	282	212	210	199	226	262	262	262	
Orthopedic Clinic													
OP Revenue	\$ 26,319	\$ 22,232	\$ 31,464	\$ 31,482	\$ 32,443	\$ 19,407	\$ 19,250	\$ 17,272	\$ 27,500	\$ 34,209	\$ 34,209	\$ 34,209	\$ 329,998
OP Visits	156	153	139	111	127	105	105	100	135	130	130	130	
OP Revenue/Visit	169	146	226	284	255	186	184	172	203	263	263	263	
Pediatric Clinic													
OP Revenue	\$ 3,288	\$ 2,191	\$ 5,217	\$ 3,883	\$ 4,689	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 19,269
OP Visits	63	51	62	52	37	-	-	-	-	-	-	-	
OP Revenue/Visit	53	43	85	74	127	-	-	-	-	-	-	-	
Specialty Clinic													
OP Revenue	\$ 24,080	\$ 10,445	\$ 28,399	\$ 16,179	\$ 28,955	\$ 18,790	\$ 19,253	\$ 19,971	\$ 24,580	\$ 18,763	\$ 18,763	\$ 18,763	\$ 246,939
OP Visits	81	78	65	75	75	123	116	122	129	101	101	101	
OP Revenue/Visit	297	134	440	216	387	153	166	164	190	185	185	185	
Surgery Clinic													
OP Revenue	\$ 5,736	\$ 5,236	\$ 3,348	\$ 9,700	\$ 7,087	\$ 7,456	\$ 2,084	\$ 2,757	\$ 10,624	\$ 9,627	\$ 9,627	\$ 9,627	\$ 82,907
OP Visits	41	28	32	50	36	22	14	19	35	56	56	56	
OP Revenue/Visit	140	189	105	193	198	346	145	142	305	171	171	171	
												Total	
Virtual Care Clinic													
OP Revenue	\$ 1,655	\$ 4,475	\$ 7,253	\$ 5,539	\$ 10,658	\$ 5,626	\$ 4,844	\$ 8,774	\$ 9,634	\$ 5,755	\$ 5,755	\$ 5,755	\$ 75,725
OP Visits	32	16	17	32	25	19	29	36	25	29	29	29	
OP Revenue/Visit	52	273	416	174	433	289	169	245	392	201	201	201	
Total Revenue	\$6,944,858	\$6,029,962	\$6,719,649	\$6,793,249	\$5,815,234	\$7,496,111	\$6,367,091	\$5,846,552	\$6,781,743	\$6,657,313	\$6,657,313	\$6,657,313	\$78,766,386

2020 – 2021 Gross Revenue – Self Pay

Service Department	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total Revenue
ICU													
IP Revenue	\$ 15,745	\$ 82,709	\$ (92,370)	\$ (5,486)	\$ 68,302	\$ (49,520)	\$ (19,380)		\$ 54,335				\$ 54,335
IP Days	7			1	1				2	1	1	1	
IP Revenue/Visits	2,249			(5,486)	68,302				27,168				
Med/Surg													
IP Revenue	\$ 184,163	\$ (95,614)	\$ 37,652	\$ 166,891	\$ 31,067	\$ 161,050	\$ (92,813)	\$ 9,964	\$ 66,358	\$ 12,530	\$ 12,530	\$ 12,530	\$ 506,306
IP Days	21	4	1	12	13	10	7	-	8	2	2	2	
IP Revenue/Visits	8,770	(23,904)	37,652	13,908	2,390	16,105	(13,259)		8,295	6,265	6,265	6,265	
Observation Revenue	\$ 6,177	\$ 5,880	\$ (11,822)	\$ 18,303	\$ (18,303)		\$ 11,886	\$ 89,212	\$ (38,648)	\$ 9,497	\$ 9,497	\$ 9,497	\$ 91,174
Observation Days	-	-	-	-	-	-	4	26	12	3	3	3	
Observation Revenue/Day							2,780		(3,306)	2,747	2,747	2,747	
OP Revenue	\$ 108,799	\$ 59,997	\$ (12,557)	\$ 47,340	\$ 17,130	\$ 4,815	\$ 55,435	\$ 49,600	\$ 45,792	\$ 88,146	\$ 88,146	\$ 88,146	\$ 640,788
OP Visits	7	5	2	2	6	5	6	2	5	7	7	7	
OP Revenue/Visit	15,543	11,999	(6,278)	23,670	2,855	963	9,239	24,800	9,158	12,592	12,592	12,592	
Surgery													
IP Revenue	\$ 47,606	\$ (35,114)	\$ 2,512	\$ (300)	\$ 59,112	\$ (59,112)	\$ 6,619	\$ 4,140	\$ (1,185)	\$ -			\$ 24,278
IP Surgeries	1	1	2	1	1	1	1	0	0	1	1	1	
IP Revenue/Visits	37,387	(32,879)	1,568	(318)	53,301	(79,951)	7,674	8,398	(2,885)	-	-	-	
OP Revenue	\$ 50,005	\$ (28,355)	\$ 35,910	\$ 30,685	\$ 55,531	\$ 44,054	\$ 17,182	\$ 1,624	\$ 22,624	\$ 60,938	\$ 60,938	\$ 60,938	\$ 412,073
OP Surgeries	2		2	1	3	2	1		1	5	5	5	
OP Revenue/Visit	25,003		17,955	30,685	18,510	22,027	17,182		22,624	12,188	12,188	12,188	
Perinatal													
IP Revenue	\$ 24,573	\$ (1,285)	\$ (15,108)		\$ 13,237	\$ 37,638	\$ (46,927)	\$ 3,570	\$ 17,633	\$ 12	\$ 12	\$ 12	\$ 33,367
IP Days	7	4	-	-	4	-	-	1	3	-	-	-	
IP Revenue/Visits	3,510	(321)			3,309			3,570	5,878				
OP Revenue	\$ 73	\$ 15,275	\$ 2,662	\$ 104	\$ (766)	\$ -	\$ (40)	\$ 6,401	\$ 8,615	\$ -			\$ 32,324
OP Visits		1	2					1					
OP Revenue/Visit		15,275	1,331					6,401					
Emergency													
OP Revenue	\$ 282,407	\$ 86,320	\$ 88,243	\$ 231,648	\$ 1,610	\$ 107,819	\$ 86,706	\$ 111,552	\$ 101,622	\$ 79,476	\$ 79,476	\$ 79,476	\$ 1,336,356
OP Visits	43	49	43	34	27	28	23	21	36	31	31	31	
OP Revenue/Visit	6,568	1,762	2,052	6,813	60	3,851	3,770	5,312	2,823	2,564	2,564	2,564	
OP Diagnostics													
OP Revenue	\$ 19,885	\$ 28,540	\$ 20,258	\$ 6,137	\$ 24,456	\$ 13,334	\$ 15,189	\$ 37,127	\$ 23,128	\$ 22,532	\$ 22,532	\$ 22,532	\$ 255,650
OP Visits	89	83	62	83	73	101	116	76	63	54	54	54	
OP Revenue/Visit	223	344	327	74	335	132	131	489	367	417	417	417	
OP Nursing Series													
OP Revenue	\$ (3,888)			\$ 338		\$ (338)							\$ (3,888)
OP Visits													
OP Revenue/Visit													
OP Nursing Srvs													
OP Revenue	\$ 10,429	\$ (6,447)					\$ 1,239	\$ (435)	\$ 5,934	\$ 435	\$ 1,414	\$ 1,414	\$ 13,983
OP Visits	3	1					3	1	3	2	2	2	
OP Revenue/Visit	3,476	(6,447)					413	(435)	1,978	218	707	707	

2020 – 2021 Gross Revenue – Self Pay

Service Department	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total Revenue
Pathology													
OP Revenue			\$ 698	\$ 1,396	\$ 698		\$ 349	\$ 349	\$ 1,047	\$ (349)			\$ 4,188
OP Visits		1	1	1			1	1	2				
OP Revenue/Visit		-	698	1,396			349	349	524				
Rehab													
OP Revenue	\$ 944	\$ 737	\$ 3,959	\$ 3,294	\$ 2,070	\$ 707	\$ 1,651	\$ (4,453)	\$ (8,255)		\$ 23	\$ 23	\$ 699
OP Visits	6		2	10	6		3		1	1	1	1	
OP Revenue/Visit	157		1,980	329	345		550		(8,255)	-	23	23	
Rural Health Clinic													
OP Revenue	\$ 19,139	\$ 12,128	\$ 25,253	\$ 41,215	\$ 2,398	\$ 19,726	\$ 27,791	\$ 14,110	\$ 16,459	\$ 11,191	\$ 11,191	\$ 11,191	\$ 211,792
OP Visits	112	82	113	194	10	123	178	115	109	70	70	70	
OP Revenue/Visit	172	148	224	213	231	160	156	123	151	161	161	161	
Rural Health Women's Clinic													
OP Revenue	\$ 1,689	\$ (634)	\$ 10,207	\$ 6,333	\$ 4,510	\$ 1,386	\$ 3,427	\$ 3,456	\$ 3,135	\$ 5,841	\$ 5,841	\$ 5,841	\$ 51,032
OP Visits	6	23	12	11	10	11	13	9	16	17	17	17	
OP Revenue/Visit	282	(28)	851	576	451	126	264	384	196	344	344	344	
Internal Medicine Clinic													
OP Revenue	\$ (456)	\$ 295	\$ (295)	\$ 337	\$ 618	\$ 69		\$ 304	\$ 572	\$ 228	\$ 228	\$ 228	\$ 2,128
OP Visits		1	2	2	2	1	1	3	2	3	3	3	
OP Revenue/Visit		295	(148)	169	309	69	-	101	286	76	76	76	
Orthopedic Clinic													
OP Revenue	\$ 454	\$ 867	\$ 716	\$ 1,971	\$ 646	\$ 493	\$ 229	\$ -	\$ (629)	\$ 1,264	\$ 1,264	\$ 1,264	\$ 8,539
OP Visits	12	18	11	12	13	15	3	10	9	11	11	11	
OP Revenue/Visit	38	48	65	164	50	33	76	-	(70)	115	115	115	
Pediatric Clinic													
OP Revenue	\$ 2,812	\$ (410)	\$ 8,691	\$ 7,988	\$ 7,023	\$ 3,913	\$ (1,006)	\$ 2,773	\$ 4,564	\$ 10,937	\$ 10,937	\$ 10,937	\$ 69,159
OP Visits	18	13	26	29	17	27	15	12	10	12	12	12	
OP Revenue/Visit	156	(32)	334	275	413	145	(67)	231	456	911	911	911	
Specialty Clinic													
OP Revenue	\$ 364	\$ 58	\$ 295				\$ 626	\$ 491	\$ 920	\$ (249)	\$ (249)	\$ (249)	\$ 2,007
OP Visits	3	2			2	1	1	5	3	3	3	3	
OP Revenue/Visit	121	29			-	-	626	98	307	(83)	(83)	(83)	
Surgery Clinic													
OP Revenue	\$ 276	\$ -		\$ 188	\$ 161		\$ 523		\$ (19)	\$ -			\$ 1,129
OP Visits	3		2		3	2	2		4	2	2	2	
OP Revenue/Visit	92		-		54	-	262		(5)	-	-	-	
Virtual Care Clinic													
OP Revenue									\$ 459				\$ 459
OP Visits		1				1		2		1	1	1	
OP Revenue/Visit		-				-		-		-	-	-	
Total Revenue	\$ 771,196	\$ 124,947	\$ 104,904	\$ 558,382	\$ 269,500	\$ 286,034	\$ 68,685	\$ 329,784	\$ 324,461	\$ 302,429	\$ 303,779	\$ 303,779	\$ 3,747,880

2021 – 2022 Budget Gross Revenue – Self Pay

Service Department	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total Revenue
ICU													
IP Revenue	\$ 12,104	\$ -	\$ -	\$ (4,218)	\$ 52,507	\$ -	\$ -	\$ -	\$ 41,770	\$ -	\$ -	\$ -	\$ 102,164
IP Days	5	-	-	1	1	-	-	-	2	1	1	1	10.50
IP Revenue/Visits	2,249	-	-	(5,486)	68,302	-	-	-	27,168	-	-	-	
Med/Surg													
IP Revenue	\$ 191,599	\$ (99,475)	\$ 39,172	\$ 173,629	\$ 32,321	\$ 167,552	\$ (96,560)	\$ -	\$ 69,037	\$ 13,036	\$ 13,036	\$ 13,036	\$ 516,383
IP Days	21	4	1	12	13	10	7	-	8	2	2	2	
IP Revenue/Visits	8,770	(23,904)	37,652	13,908	2,390	16,105	(13,259)	-	8,295	6,265	6,265	6,265	
Observation Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,365	\$ -	\$ (40,208)	\$ 9,880	\$ 9,880	\$ 9,880	\$ 1,797
Observation Days	-	-	-	-	-	-	4	26	12	4	4	4	
Observation Revenue/Day	-	-	-	-	-	-	2,780	-	(3,306)	2,747	2,747	2,747	
OP Revenue	\$ 114,307	\$ 63,034	\$ (13,192)	\$ 49,737	\$ 17,998	\$ 5,059	\$ 58,241	\$ 52,111	\$ 48,110	\$ 92,608	\$ 92,608	\$ 92,608	\$ 673,228
OP Visits	7	5	2	2	6	5	6	2	5	7	7	7	
OP Revenue/Visit	15,543	11,999	(6,278)	23,670	2,855	963	9,239	24,800	9,158	12,592	12,592	12,592	
Surgery													
IP Revenue	\$ 49,528	\$ (36,531)	\$ 2,613	\$ (312)	\$ 61,499	\$ (61,499)	\$ 6,887	\$ 4,307	\$ (1,233)	\$ -	\$ -	\$ -	\$ 25,258
IP Surgeries	1	1	2	1	1	1	1	1	0	1	1	1	
IP Revenue/Visits	37,387	(32,879)	1,568	(318)	53,301	(79,951)	7,674	8,398	(2,885)	-	-	-	
OP Revenue	\$ 52,537	\$ -	\$ 37,728	\$ 32,238	\$ 58,342	\$ 46,284	\$ 18,052	\$ -	\$ 23,769	\$ 64,023	\$ 64,023	\$ 64,023	\$ 461,018
OP Surgeries	2	-	2	1	3	2	1	-	1	5	5	5	
OP Revenue/Visit	25,003	-	17,955	30,685	18,510	22,027	17,182	-	22,624	12,188	12,188	12,188	
Perinatal													
IP Revenue	\$ 25,566	\$ (1,336)	\$ -	\$ -	\$ 13,772	\$ -	\$ -	\$ 3,714	\$ 18,345	\$ -	\$ -	\$ -	\$ 60,060
IP Days	7	4	-	-	4	-	-	1	3	-	-	-	
IP Revenue/Visits	3,510	(321)	-	-	3,309	-	-	3,570	5,878	-	-	-	
OP Revenue	\$ -	\$ 16,048	\$ 2,797	\$ -	\$ -	\$ -	\$ -	\$ 6,725	\$ -	\$ -	\$ -	\$ -	\$ 25,570
OP Visits	-	1	2	-	-	-	-	1	-	-	-	-	
OP Revenue/Visit	-	15,275	1,331	-	-	-	-	6,401	-	-	-	-	
Emergency													
OP Revenue	\$ 296,704	\$ 90,690	\$ 92,710	\$ 243,375	\$ 1,692	\$ 113,277	\$ 91,095	\$ 117,200	\$ 106,767	\$ 83,500	\$ 83,500	\$ 83,500	\$ 1,404,009
OP Visits	44	50	44	35	28	29	24	22	37	32	32	32	
OP Revenue/Visit	6,568	1,762	2,052	6,813	60	3,851	3,770	5,312	2,823	2,564	2,564	2,564	
OP Diagnostics													
OP Revenue	\$ 20,891	\$ 29,985	\$ 21,284	\$ 6,448	\$ 25,694	\$ 14,009	\$ 15,958	\$ 39,006	\$ 24,299	\$ 23,673	\$ 23,673	\$ 23,673	\$ 268,593
OP Visits	91	85	64	85	75	104	119	78	65	55	55	55	
OP Revenue/Visit	223	344	327	74	335	132	131	489	367	417	417	417	
OP Nursing Series													
OP Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OP Visits	-	-	-	-	-	-	-	-	-	-	-	-	
OP Revenue/Visit	-	-	-	-	-	-	-	-	-	-	-	-	
OP Nursing Srvs													
OP Revenue	\$ 10,957	\$ (6,773)	\$ -	\$ -	\$ -	\$ -	\$ 1,302	\$ (457)	\$ 6,234	\$ 457	\$ 1,486	\$ 1,486	\$ 14,691
OP Visits	3	1	-	-	-	-	3	1	3	2	2	2	
OP Revenue/Visit	3,476	(6,447)	-	-	-	-	413	(435)	1,978	218	707	707	

2021 – 2022 Budget Gross Revenue – Self Pay

Service Department	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total Revenue
Pathology													
OP Revenue	\$ -	\$ -	\$ 733	\$ 1,467	\$ -	\$ -	\$ 367	\$ 367	\$ 1,100	\$ -	\$ -	\$ -	\$ 4,033
OP Visits	-	1	1	1	-	-	1	1	2	-	-	-	
OP Revenue/Visit	-	-	698	1,396	-	-	349	349	524	-	-	-	
Rehab													
OP Revenue	\$ 992	\$ -	\$ 4,159	\$ 3,461	\$ 2,175	\$ -	\$ 1,735	\$ -	\$ (8,673)	\$ -	\$ 24	\$ 24	\$ 3,896
OP Visits	6	-	2	10	6	-	3	-	1	1	1	1	
OP Revenue/Visit	157	-	1,980	329	345	-	550	-	(8,255)	-	23	23	
Rural Health Clinic													
OP Revenue	\$ 19,617	\$ 12,431	\$ 25,884	\$ 42,245	\$ 2,458	\$ 20,219	\$ 28,486	\$ 14,463	\$ 16,870	\$ 11,471	\$ 11,471	\$ 11,471	\$ 217,087
OP Visits	114	84	116	199	11	126	182	118	112	71	71	71	
OP Revenue/Visit	172	148	224	213	231	160	156	123	151	161	161	161	
Rural Health Women's Clinic													
OP Revenue	\$ 1,731	\$ (650)	\$ 10,462	\$ 6,491	\$ 4,623	\$ 1,421	\$ 3,513	\$ 3,542	\$ 3,213	\$ 5,987	\$ 5,987	\$ 5,987	\$ 52,308
OP Visits	6	24	12	11	10	11	13	9	16	17	17	17	
OP Revenue/Visit	282	(28)	851	576	451	126	264	384	196	344	344	344	
Internal Medicine Clinic													
OP Revenue	\$ -	\$ 302	\$ (302)	\$ 345	\$ 633	\$ 71	\$ -	\$ 312	\$ 586	\$ 234	\$ 234	\$ 234	\$ 2,649
OP Visits	-	1	2	2	2	1	1	3	2	3	3	3	
OP Revenue/Visit	-	295	(148)	169	309	69	-	101	286	76	76	76	
Orthopedic Clinic													
OP Revenue	\$ 465	\$ 889	\$ 734	\$ 2,020	\$ 662	\$ 505	\$ 235	\$ -	\$ (645)	\$ 1,296	\$ 1,296	\$ 1,296	\$ 8,752
OP Visits	12	18	11	12	13	15	3	10	9	11	11	11	
OP Revenue/Visit	38	48	65	164	50	33	76	-	(70)	115	115	115	
Pediatric Clinic													
OP Revenue	\$ 2,882	\$ (420)	\$ 8,908	\$ 8,188	\$ 7,199	\$ 4,011	\$ (1,031)	\$ 2,842	\$ 4,678	\$ 11,210	\$ 11,210	\$ 11,210	\$ 70,888
OP Visits	18	13	27	30	17	28	15	12	10	12	12	12	
OP Revenue/Visit	156	(32)	334	275	413	145	(67)	231	456	911	911	911	
Specialty Clinic													
OP Revenue	\$ 373	\$ 59	\$ -	\$ -	\$ -	\$ -	\$ 642	\$ 503	\$ 943	\$ (255)	\$ (255)	\$ (255)	\$ 1,755
OP Visits	3	2	-	-	2	1	1	5	3	3	3	3	
OP Revenue/Visit	121	29	-	-	-	-	626	98	307	(83)	(83)	(83)	
Surgery Clinic													
OP Revenue	\$ 283	\$ -	\$ -	\$ -	\$ 165	\$ -	\$ 536	\$ -	\$ (19)	\$ -	\$ -	\$ -	\$ 965
OP Visits	3	-	2	-	3	2	2	-	4	2	2	2	
OP Revenue/Visit	92	-	-	-	54	-	262	-	(5)	-	-	-	
												Total	\$3,915,113
Virtual Care Clinic													
OP Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OP Visits	-	1	-	-	-	1	-	2	-	1	1	1	
OP Revenue/Visit	-	-	-	-	-	-	-	-	-	-	-	-	
Total Revenue	\$ 800,536	\$ 68,253	\$ 233,691	\$ 565,115	\$ 281,738	\$ 310,909	\$ 141,820	\$ 244,635	\$ 314,944	\$ 317,119	\$ 318,171	\$ 318,171	\$ 3,915,102

2020 – 2021 Total Gross Revenue

Service Department	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total Revenue
ICU													
IP Revenue	\$ 84,787	\$ 413,805	\$ 56,975	\$ 293,543	\$ 160,134	\$ 966,630	\$ 778,979	\$ 556,153	\$ 317,184	\$ 20,944	\$ 20,944	\$ 20,944	\$ 3,691,024
IP Days	24	37	3	11	11	12	27	15	24	7	7	7	185
IP Revenue/Visits	3,533	11,184	18,992	26,686	14,558	80,553	28,851	37,077	13,216	2,992	2,992	2,992	
Med/Surg													
IP Revenue	\$ 2,421,742	\$ 2,242,868	\$ 2,742,299	\$ 1,942,046	\$ 1,916,748	\$ 3,121,508	\$ 2,239,308	\$ 1,500,345	\$ 1,738,229	\$ 1,984,519	\$ 1,984,519	\$ 1,984,519	\$ 25,818,651
IP Days	209	212	189	160	155	273	190	175	151	142	142	142	2,140
IP Revenue/Visits	11,587	10,580	14,510	12,138	12,366	11,434	11,786	8,573	11,511	13,975	13,975	13,975	
Observation Revenue	\$ 93,709	\$ (10,910)	\$ (32,515)	\$ 150,674	\$ 60,893	\$ 5,419	\$ 44,424	\$ 270,579	\$ (72,656)	\$ 118,065	\$ 118,065	\$ 118,065	\$ 863,812
Observation Days	44	32	46	48	39	28	37	37	68	42	42	42	504
Observation Revenue/Day	2,130	(341)	(707)	3,155	1,550	196	1,201	7,313	(1,074)	2,811	2,811	2,811	
OP Revenue	\$ 255,227	\$ 411,098	\$ 325,590	\$ 232,768	\$ 198,864	\$ 118,733	\$ 503,673	\$ 157,025	\$ 170,705	\$ 493,099	\$ 493,099	\$ 493,099	\$ 3,852,980
OP Visits	55	63	49	38	46	42	55	33	32	42	42	42	539
OP Revenue/Visit	4,640	6,525	6,645	6,125	4,323	2,827	9,158	4,758	5,335	11,740	11,740	11,740	
Surgery													
IP Revenue	\$ 394,990	\$ 151	\$ 65,241	\$ (81,918)	\$ 367,009	\$ (290,950)	\$ (10,444)	\$ 116,130	\$ (19,880)	\$ 50,735	\$ 50,735	\$ 50,735	\$ 692,535
IP Surgeries	31	26	39	23	27	18	21	12	10	17	17	17	258
IP Revenue/Visits	12,742	6	1,673	(3,562)	13,593	(16,164)	(497)	9,678	(1,897)	2,984	2,984	2,984	
OP Revenue	\$ 1,738,760	\$ 1,578,475	\$ 1,763,878	\$ 1,751,081	\$ 1,606,421	\$ 1,956,128	\$ 951,536	\$ 1,408,016	\$ 2,030,134	\$ 1,437,190	\$ 1,437,190	\$ 1,437,190	\$ 19,095,996
OP Surgeries	81	75	74	74	79	90	38	68	89	112	112	112	1,005
OP Revenue/Visit	21,554	20,954	23,678	23,759	20,265	21,741	24,835	20,730	22,808	12,803	12,803	12,803	
Perinatal													
IP Revenue	\$ 352,101	\$ 531,304	\$ 529,312	\$ 437,186	\$ 328,104	\$ 266,827	\$ 416,969	\$ 301,740	\$ 322,709	\$ 252,652	\$ 252,652	\$ 252,652	\$ 4,244,208
IP Days	70	68	75	40	63	34	38	36	54	32	32	32	574
IP Revenue/Visits	5,030	7,813	7,057	10,930	5,208	7,848	10,973	8,382	5,976	7,895	7,895	7,895	
OP Revenue	\$ 344,431	\$ 353,296	\$ 250,118	\$ 288,947	\$ 173,960	\$ 230,699	\$ 184,495	\$ 154,585	\$ 386,835	\$ 299,639	\$ 299,639	\$ 299,639	\$ 3,266,283
OP Visits	84	71	54	74	44	39	68	53	85	54	54	54	734
OP Revenue/Visit	4,100	4,976	4,632	3,905	3,954	5,915	2,713	2,917	4,551	5,549	5,549	5,549	
Emergency													
OP Revenue	\$ 4,333,257	\$ 3,376,074	\$ 3,460,995	\$ 3,858,548	\$ 2,890,174	\$ 3,314,184	\$ 3,076,363	\$ 3,456,850	\$ 4,591,178	\$ 3,998,433	\$ 3,998,433	\$ 3,998,433	\$ 44,352,921
OP Visits	691	638	579	625	513	501	519	480	579	583	583	583	6,874
OP Revenue/Visit	6,271	5,292	5,978	6,174	5,634	6,615	5,927	7,202	7,929	6,858	6,858	6,858	
OP Diagnostics													
OP Revenue	\$ 2,575,121	\$ 2,686,847	\$ 2,643,033	\$ 2,674,968	\$ 2,499,200	\$ 2,762,312	\$ 2,294,773	\$ 2,495,884	\$ 3,122,138	\$ 2,837,520	\$ 2,837,520	\$ 2,837,520	\$ 32,266,838
OP Visits	3,397	3,367	3,141	3,576	3,220	3,528	3,088	2,963	3,367	2,927	2,927	2,927	38,428
OP Revenue/Visit	758	798	841	748	776	783	743	842	927	969	969	969	
OP Nursing Series													
OP Revenue	\$ 134,145	\$ 163,335	\$ 151,958	\$ 296,055	\$ 178,180	\$ 88,272	\$ 57,376	\$ 79,652	\$ 57,049	\$ 93,480	\$ 93,480	\$ 93,480	\$ 1,486,461
OP Visits	70	48	61	64	43	40	28	26	36	38	38	38	530
OP Revenue/Visit	1,916	3,403	2,491	4,626	4,144	2,207	2,049	3,064	1,585	2,460	2,460	2,460	
OP Nursing Srvs													
OP Revenue	\$ 945,369	\$ 1,171,445	\$ 1,043,875	\$ 1,075,746	\$ 988,727	\$ 1,266,000	\$ 1,260,277	\$ 1,140,005	\$ 1,254,398	\$ 1,293,153	\$ 1,294,132	\$ 1,294,132	\$ 14,027,261
OP Visits	222	251	215	154	171	203	196	184	160	199	199	199	2,353
OP Revenue/Visit	4,258	4,667	4,855	6,985	5,782	6,236	6,430	6,196	7,840	6,498	6,503	6,503	

2020 – 2021 Total Gross Revenue

Service Department	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total Revenue
Pathology													
OP Revenue	\$ 21,352	\$ 23,946	\$ 18,067	\$ 13,468	\$ 17,925	\$ 15,281	\$ 30,184	\$ 29,405	\$ 6,837	\$ 23,905	\$ 24,254	\$ 24,254	\$ 248,878
OP Visits	30	33	41	34	36	31	26	45	29	41	41	41	428
OP Revenue/Visit	712	726	441	396	498	493	1,161	653	236	583	592	592	
Rehab													
OP Revenue	\$ 342,963	\$ 306,650	\$ 485,165	\$ 405,706	\$ 364,592	\$ 422,101	\$ 344,327	\$ 417,504	\$ 504,550	\$ 473,639	\$ 473,661	\$ 473,661	\$ 5,014,520
OP Visits	1,358	1,694	1,203	1,235	1,111	1,351	1,108	1,204	1,404	1,266	1,266	1,266	15,466
OP Revenue/Visit	253	181	403	329	328	312	311	347	359	374	374	374	
Rural Health Clinic													
OP Revenue	\$ 439,515	\$ 365,891	\$ 538,707	\$ 584,536	\$ 578,024	\$ 465,259	\$ 461,307	\$ 403,436	\$ 525,764	\$ 410,754	\$ 410,754	\$ 410,754	\$ 5,594,701
OP Visits	2,562	2,480	2,410	2,748	2,506	2,909	2,948	3,280	3,485	2,557	2,557	2,557	32,999
OP Revenue/Visit	172	148	224	213	231	160	156	123	151	161	161	161	
Rural Health Women's Clinic													
OP Revenue	\$ 93,946	\$ 85,152	\$ 137,390	\$ 159,094	\$ 142,184	\$ 88,229	\$ 96,141	\$ 86,877	\$ 128,477	\$ 132,194	\$ 132,194	\$ 132,194	\$ 1,414,072
OP Visits	430	418	443	478	381	412	384	373	506	412	412	412	5,061
OP Revenue/Visit	218	204	310	333	373	214	250	233	254	321	321	321	
Internal Medicine Clinic													
OP Revenue	\$ 67,526	\$ 64,541	\$ 93,858	\$ 112,879	\$ 107,460	\$ 63,806	\$ 65,423	\$ 60,233	\$ 79,042	\$ 93,222	\$ 93,222	\$ 93,222	\$ 994,434
OP Visits	298	294	347	355	354	283	294	293	342	350	350	350	3,910
OP Revenue/Visit	227	220	270	318	304	225	223	206	231	266	266	266	
Orthopedic Clinic													
OP Revenue	\$ 67,941	\$ 50,885	\$ 70,920	\$ 77,023	\$ 85,993	\$ 54,003	\$ 48,009	\$ 50,094	\$ 75,873	\$ 79,220	\$ 79,220	\$ 79,220	\$ 818,401
OP Visits	371	330	330	296	328	281	254	259	356	323	323	323	3,774
OP Revenue/Visit	183	154	215	260	262	192	189	193	213	245	245	245	
Pediatric Clinic													
OP Revenue	\$ 185,429	\$ 136,222	\$ 221,564	\$ 202,079	\$ 229,450	\$ 161,187	\$ 145,251	\$ 128,361	\$ 173,117	\$ 127,707	\$ 127,707	\$ 127,707	\$ 1,965,782
OP Visits	649	617	787	827	645	552	469	495	495	501	501	501	7,039
OP Revenue/Visit	286	221	282	244	356	292	310	259	350	255	255	255	
Specialty Clinic													
OP Revenue	\$ 31,627	\$ 18,366	\$ 44,123	\$ 27,465	\$ 38,198	\$ 32,101	\$ 45,360	\$ 38,621	\$ 62,009	\$ 47,996	\$ 47,996	\$ 47,996	\$ 481,858
OP Visits	105	133	103	108	127	251	237	303	314	227	227	227	2,362
OP Revenue/Visit	301	138	428	254	301	128	191	127	197	211	211	211	
Surgery Clinic													
OP Revenue	\$ 11,924	\$ 12,724	\$ 12,388	\$ 20,099	\$ 18,495	\$ 16,228	\$ 5,646	\$ 7,321	\$ 23,686	\$ 19,128	\$ 19,128	\$ 19,128	\$ 185,895
OP Visits	96	84	83	102	107	57	42	60	101	127	127	127	1,113
OP Revenue/Visit	124	151	149	197	173	285	134	122	235	151	151	151	
Virtual Care Clinic													
OP Revenue	\$ 3,960	\$ 6,912	\$ 27,666	\$ 12,002	\$ 27,925	\$ 15,521	\$ 21,496	\$ 19,006	\$ 28,115	\$ 15,433	\$ 15,433	\$ 15,433	\$ 208,902
OP Visits	73	44	55	73	61	80	76	87	78	76	76	76	855
OP Revenue/Visit	54	157	503	164	458	194	283	218	360	203	203	203	
Total Revenue	\$ 14,939,822	\$ 13,989,076	\$ 14,650,606	\$ 14,533,997	\$ 12,978,658	\$ 15,139,479	\$ 13,060,873	\$ 12,877,823	\$ 15,505,494	\$ 14,302,629	\$ 14,303,979	\$ 14,303,979	\$ 170,586,415

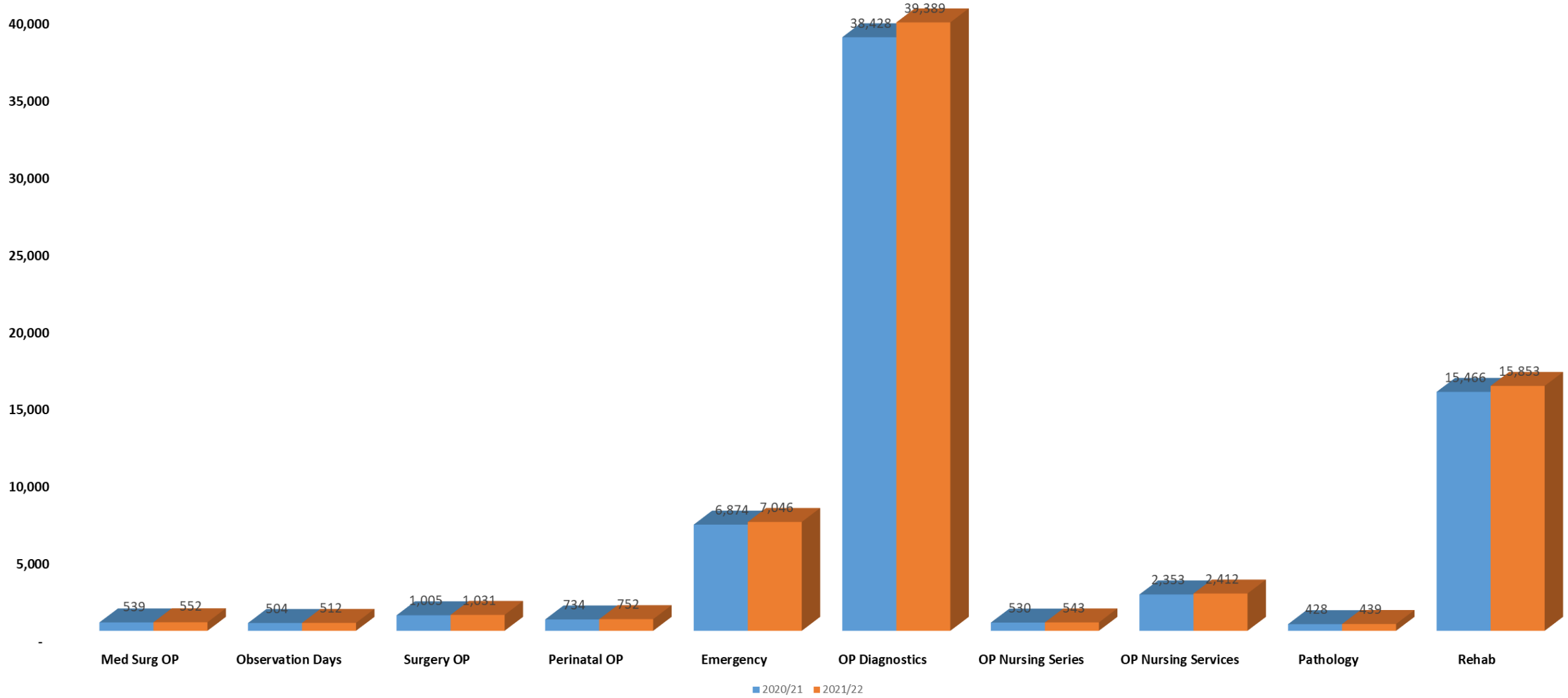
2021 – 2022 Budget Total Gross Revenue

Service Department	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total Revenue
ICU													
IP Revenue	\$ 65,180	\$ 318,113	\$ 43,799	\$ 225,661	\$ 123,103	\$ 743,097	\$ 598,840	\$ 427,543	\$ 243,836	\$ 16,101	\$ 16,101	\$ 16,101	\$ 2,837,474
IP Days	18	28	2	8	8	9	20	11	18	5	5	5	138.75
IP Revenue/Visits	3,533	11,184	18,992	26,686	14,558	80,553	28,851	37,077	13,216	2,992	2,992	2,992	
Med/Surg													
IP Revenue	\$ 2,519,519	\$ 2,333,423	\$ 2,853,019	\$ 2,020,456	\$ 1,994,136	\$ 3,247,539	\$ 2,329,720	\$ 1,560,922	\$ 1,808,410	\$ 2,064,644	\$ 2,064,644	\$ 2,064,644	\$ 26,861,079
IP Days	212	215	192	162	157	277	193	178	153	144	144	144	2,172
IP Revenue/Visits	11,587	10,580	14,510	12,138	12,366	11,434	11,786	8,573	11,511	13,975	13,975	13,975	
Observation Revenue	\$ 97,492	\$ (11,350)	\$ (33,828)	\$ 156,758	\$ 63,351	\$ 5,638	\$ 46,218	\$ 281,504	\$ (75,590)	\$ 122,832	\$ 122,832	\$ 122,832	\$ 898,689
Observation Days	45	32	47	48	40	28	38	38	69	43	43	43	512
Observation Revenue/Day	2,130	(341)	(707)	3,155	1,550	196	1,201	7,313	(1,074)	2,811	2,811	2,811	
OP Revenue	\$ 268,148	\$ 431,910	\$ 342,073	\$ 244,552	\$ 208,931	\$ 124,744	\$ 529,171	\$ 164,975	\$ 179,347	\$ 518,062	\$ 518,062	\$ 518,062	\$ 4,048,038
OP Visits	56	65	50	39	47	43	56	34	33	43	43	43	552
OP Revenue/Visit	4,640	6,525	6,645	6,125	4,323	2,827	9,158	4,758	5,335	11,740	11,740	11,740	
Surgery													
IP Revenue	\$ 410,938	\$ 157	\$ 67,875	\$ (85,226)	\$ 381,827	\$ (302,697)	\$ (10,866)	\$ 120,819	\$ (20,683)	\$ 52,784	\$ 52,784	\$ 52,784	\$ 720,496
IP Surgeries	31	26	40	23	27	18	21	12	11	17	17	17	262
IP Revenue/Visits	12,742	6	1,673	(3,562)	13,593	(16,164)	(497)	9,678	(1,897)	2,984	2,984	2,984	
OP Revenue	\$ 1,826,785	\$ 1,658,385	\$ 1,853,174	\$ 1,839,729	\$ 1,687,746	\$ 2,055,157	\$ 999,707	\$ 1,479,296	\$ 2,132,909	\$ 1,509,947	\$ 1,509,947	\$ 1,509,947	\$ 20,062,731
OP Surgeries	83	77	76	76	81	92	39	70	91	115	115	115	1,031
OP Revenue/Visit	21,554	20,954	23,678	23,759	20,265	21,741	24,835	20,730	22,808	12,803	12,803	12,803	
Perinatal													
IP Revenue	\$ 366,317	\$ 552,755	\$ 550,683	\$ 454,838	\$ 341,351	\$ 277,600	\$ 433,804	\$ 313,923	\$ 335,739	\$ 262,853	\$ 262,853	\$ 262,853	\$ 4,415,568
IP Days	71	69	76	41	64	35	39	37	55	32	32	32	583
IP Revenue/Visits	5,030	7,813	7,057	10,930	5,208	7,848	10,973	8,382	5,976	7,895	7,895	7,895	
OP Revenue	\$ 361,867	\$ 371,181	\$ 262,780	\$ 303,575	\$ 182,767	\$ 242,378	\$ 193,835	\$ 162,410	\$ 406,419	\$ 314,808	\$ 314,808	\$ 314,808	\$ 3,431,639
OP Visits	86	73	55	76	45	40	70	54	87	55	55	55	752
OP Revenue/Visit	4,100	4,976	4,632	3,905	3,954	5,915	2,713	2,917	4,551	5,549	5,549	5,549	
Emergency													
OP Revenue	\$ 4,552,628	\$ 3,546,988	\$ 3,636,208	\$ 4,053,887	\$ 3,036,489	\$ 3,481,965	\$ 3,232,103	\$ 3,631,853	\$ 4,823,606	\$ 4,200,854	\$ 4,200,854	\$ 4,200,854	\$ 46,598,288
OP Visits	708	654	593	641	526	514	532	492	593	598	598	598	7,046
OP Revenue/Visit	6,271	5,292	5,978	6,174	5,634	6,615	5,927	7,202	7,929	6,858	6,858	6,858	
OP Diagnostics													
OP Revenue	\$ 2,705,487	\$ 2,822,868	\$ 2,776,837	\$ 2,810,388	\$ 2,625,722	\$ 2,902,154	\$ 2,410,946	\$ 2,622,238	\$ 3,280,197	\$ 2,981,170	\$ 2,981,170	\$ 2,981,170	\$ 33,900,346
OP Visits	3,482	3,451	3,220	3,665	3,301	3,616	3,165	3,037	3,451	3,000	3,000	3,000	39,389
OP Revenue/Visit	758	798	841	748	776	783	743	842	927	969	969	969	
OP Nursing Series													
OP Revenue	\$ 140,936	\$ 171,603	\$ 159,651	\$ 311,043	\$ 187,200	\$ 92,741	\$ 60,281	\$ 83,684	\$ 59,937	\$ 98,212	\$ 98,212	\$ 98,212	\$ 1,561,713
OP Visits	72	49	63	66	44	41	29	27	37	39	39	39	543
OP Revenue/Visit	1,916	3,403	2,491	4,626	4,144	2,207	2,049	3,064	1,585	2,460	2,460	2,460	
OP Nursing Srvs													
OP Revenue	\$ 993,229	\$ 1,230,750	\$ 1,096,721	\$ 1,130,206	\$ 1,038,782	\$ 1,330,091	\$ 1,324,079	\$ 1,197,718	\$ 1,317,902	\$ 1,358,619	\$ 1,359,648	\$ 1,359,648	\$ 14,737,391
OP Visits	228	257	220	158	175	208	201	189	164	204	204	204	2,412
OP Revenue/Visit	4,258	4,667	4,855	6,985	5,782	6,236	6,430	6,196	7,840	6,498	6,503	6,503	

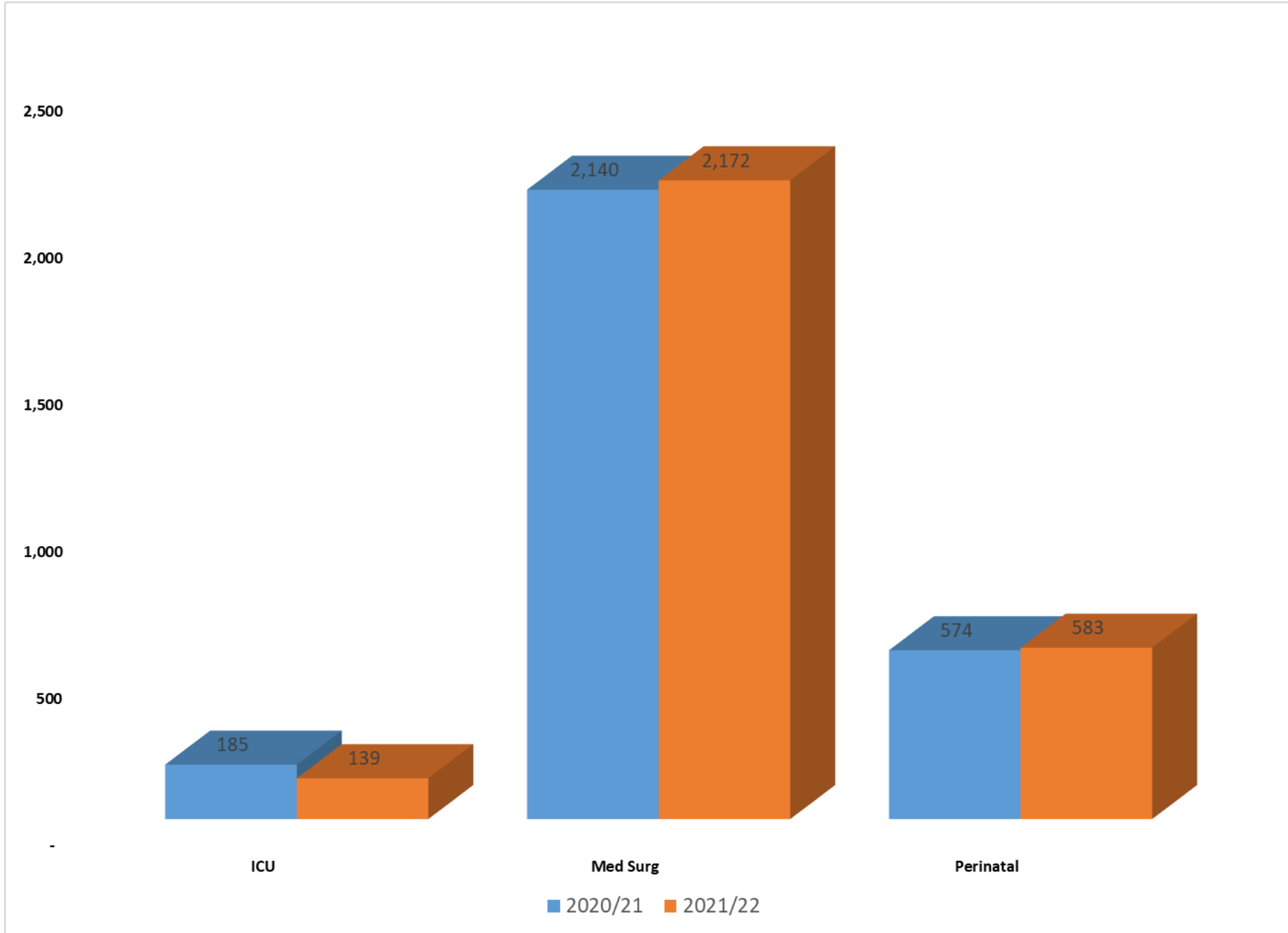
2021 – 2022 Budget Total Gross Revenue

Service Department	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total Revenue
Pathology													
OP Revenue	\$ 22,433	\$ 25,158	\$ 18,982	\$ 14,150	\$ 18,832	\$ 16,055	\$ 31,712	\$ 30,894	\$ 7,183	\$ 25,115	\$ 25,482	\$ 25,482	\$ 261,478
OP Visits	31	34	42	35	37	32	27	46	30	42	42	42	439
OP Revenue/Visit	712	726	441	396	498	493	1,161	653	236	583	592	592	
Rehab													
OP Revenue	\$ 360,326	\$ 322,174	\$ 509,726	\$ 426,245	\$ 383,049	\$ 443,470	\$ 361,759	\$ 438,640	\$ 530,093	\$ 497,617	\$ 497,640	\$ 497,640	\$ 5,268,380
OP Visits	1,392	1,736	1,233	1,266	1,139	1,385	1,136	1,234	1,439	1,298	1,298	1,298	15,853
OP Revenue/Visit	253	181	403	329	328	312	311	347	359	374	374	374	
Rural Health Clinic													
OP Revenue	\$ 450,503	\$ 375,038	\$ 552,175	\$ 599,149	\$ 592,475	\$ 476,890	\$ 472,840	\$ 413,522	\$ 538,908	\$ 421,023	\$ 421,023	\$ 421,023	\$ 5,734,569
OP Visits	2,626	2,542	2,470	2,817	2,569	2,982	3,022	3,362	3,572	2,621	2,621	2,621	33,824
OP Revenue/Visit	172	148	224	213	231	160	156	123	151	161	161	161	
Rural Health Women's Clinic													
OP Revenue	\$ 96,295	\$ 87,281	\$ 140,825	\$ 163,071	\$ 145,739	\$ 90,435	\$ 98,545	\$ 89,049	\$ 131,689	\$ 135,499	\$ 135,499	\$ 135,499	\$ 1,449,424
OP Visits	441	428	454	490	391	422	394	382	519	422	422	422	5,188
OP Revenue/Visit	218	204	310	333	373	214	250	233	254	321	321	321	
Internal Medicine Clinic													
OP Revenue	\$ 69,214	\$ 66,155	\$ 96,204	\$ 115,701	\$ 110,147	\$ 65,401	\$ 67,059	\$ 61,739	\$ 81,018	\$ 95,553	\$ 95,553	\$ 95,553	\$ 1,019,295
OP Visits	305	301	356	364	363	290	301	300	351	359	359	359	4,008
OP Revenue/Visit	227	220	270	318	304	225	223	206	231	266	266	266	
Orthopedic Clinic													
OP Revenue	\$ 69,640	\$ 52,157	\$ 72,693	\$ 78,949	\$ 88,143	\$ 55,353	\$ 49,209	\$ 51,346	\$ 77,770	\$ 81,201	\$ 81,201	\$ 81,201	\$ 838,861
OP Visits	380	338	338	303	336	288	260	265	365	331	331	331	3,868
OP Revenue/Visit	183	154	215	260	262	192	189	193	213	245	245	245	
Pediatric Clinic													
OP Revenue	\$ 190,065	\$ 139,628	\$ 227,103	\$ 207,131	\$ 235,186	\$ 165,217	\$ 148,882	\$ 131,570	\$ 177,445	\$ 130,900	\$ 130,900	\$ 130,900	\$ 2,014,927
OP Visits	665	632	807	848	661	566	481	507	507	514	514	514	7,215
OP Revenue/Visit	286	221	282	244	356	292	310	259	350	255	255	255	
Specialty Clinic													
OP Revenue	\$ 32,418	\$ 18,825	\$ 45,226	\$ 28,152	\$ 39,153	\$ 32,904	\$ 46,494	\$ 39,587	\$ 63,559	\$ 49,196	\$ 49,196	\$ 49,196	\$ 493,904
OP Visits	108	136	106	111	130	257	243	311	322	233	233	233	2,421
OP Revenue/Visit	301	138	428	254	301	128	191	127	197	211	211	211	
Surgery Clinic													
OP Revenue	\$ 12,222	\$ 13,042	\$ 12,698	\$ 20,601	\$ 18,957	\$ 16,634	\$ 5,787	\$ 7,504	\$ 24,278	\$ 19,606	\$ 19,606	\$ 19,606	\$ 190,542
OP Visits	98	86	85	105	110	58	43	62	104	130	130	130	1,141
OP Revenue/Visit	124	151	149	197	173	285	134	122	235	151	151	151	
Virtual Care Clinic													
OP Revenue	\$ 4,059	\$ 7,085	\$ 28,358	\$ 12,302	\$ 28,623	\$ 15,909	\$ 22,033	\$ 19,481	\$ 28,818	\$ 15,819	\$ 15,819	\$ 15,819	\$ 214,125
OP Visits	75	45	56	75	63	82	78	89	80	78	78	78	876
OP Revenue/Visit	54	157	503	164	458	194	283	218	360	203	203	203	
Total Revenue	\$ 15,615,699	\$ 14,533,327	\$ 15,312,981	\$ 15,131,319	\$ 13,531,708	\$ 15,578,674	\$ 13,452,159	\$ 13,330,217	\$ 16,152,790	\$ 14,972,415	\$ 14,973,833	\$ 14,973,833	\$177,558,957

FY 2021 and FY 2022 Hospital Outpatient Visits Comparison



FY 2021 and FY 2022 Inpatient Days Comparison



Gross Revenue by Payor

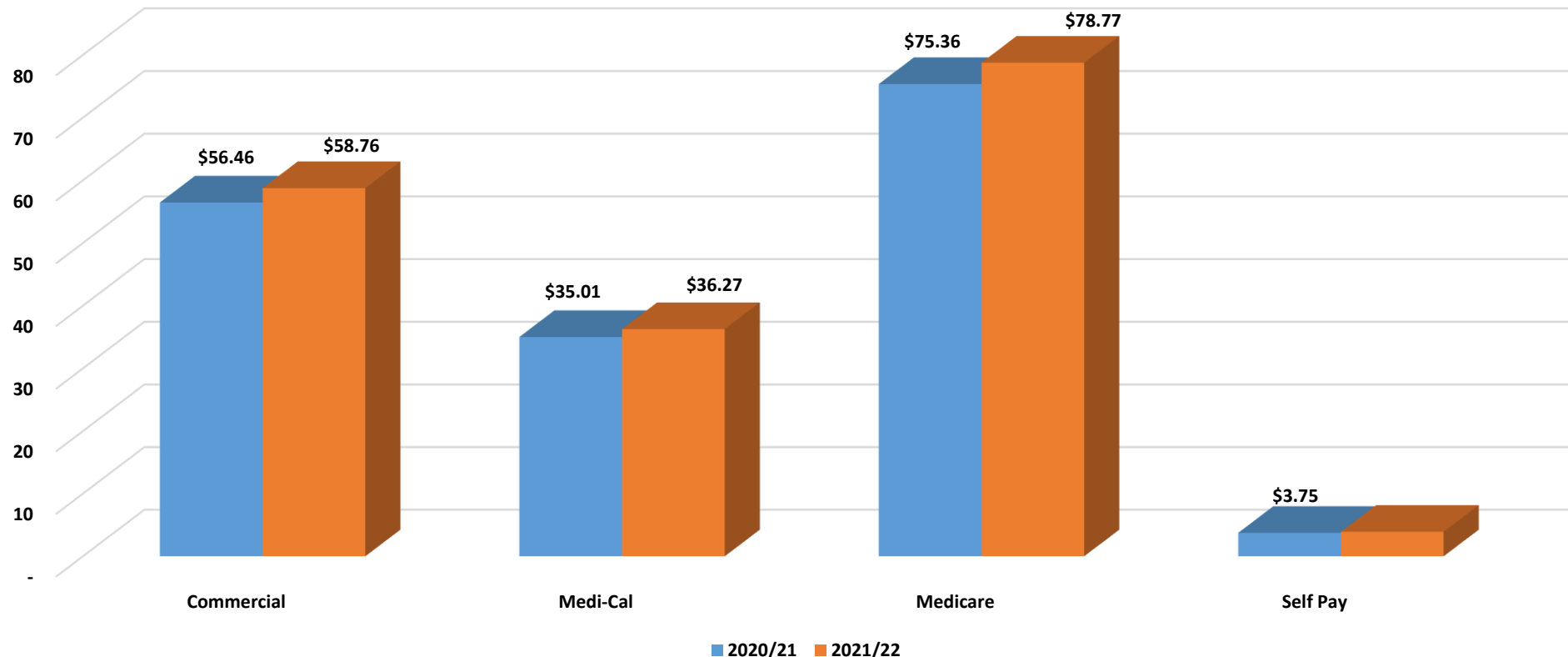
Annualized FY 2020 - 2021

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Commercial	4,787,672	4,758,573	5,028,360	4,611,509	4,458,605	4,730,916	4,400,264	4,705,857	5,539,053	4,480,878	4,480,878	4,480,878	56,463,444
Medi-Cal	2,743,054	3,267,161	3,426,936	2,781,668	2,714,259	2,811,260	2,424,805	2,117,917	3,233,971	3,164,049	3,164,049	3,164,049	35,013,176
Medicare	6,637,901	5,838,395	6,090,405	6,582,438	5,536,294	7,311,270	6,167,120	5,724,264	6,408,009	6,355,273	6,355,273	6,355,273	75,361,916
Self Pay	771,196	124,947	104,904	558,382	269,500	286,034	68,685	329,784	324,461	302,429	303,779	303,779	3,747,880
Total	14,939,822	13,989,076	14,650,606	14,533,997	12,978,658	15,139,479	13,060,873	12,877,823	15,505,494	14,302,629	14,303,979	14,303,979	170,586,415

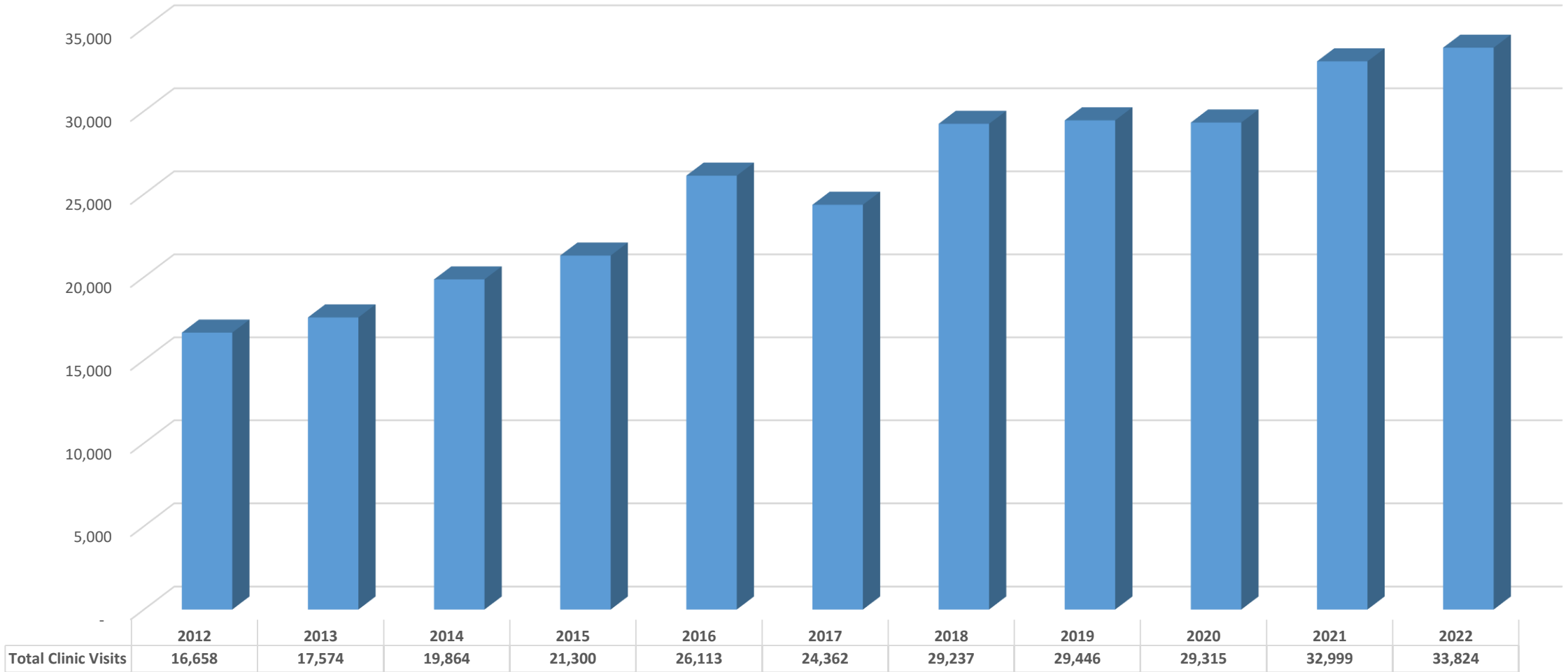
Budget FY 2021 - 2022

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Commercial	4,957,468	4,988,768	5,260,068	4,820,925	4,695,185	4,913,833	4,547,134	4,763,484	5,772,884	4,679,835	4,679,835	4,679,835	58,759,254
Medi-Cal	2,834,044	3,405,661	3,551,013	2,867,867	2,781,118	2,914,762	2,447,564	2,204,425	3,358,839	3,302,864	3,302,864	3,302,864	36,273,885
Medicare	6,944,858	6,029,962	6,719,649	6,793,249	5,815,234	7,496,111	6,367,091	5,846,552	6,781,743	6,657,313	6,657,313	6,657,313	78,766,386
Self Pay	800,536	68,253	233,691	565,115	281,738	310,909	141,820	244,635	314,944	317,119	318,171	318,171	3,915,102
Total	15,536,906	14,492,643	15,764,421	15,047,156	13,573,274	15,635,615	13,503,609	13,059,097	16,228,410	14,957,131	14,958,183	14,958,183	177,714,628

Revenues by Payor (In Millions)



Total Rural Health Clinic Visits

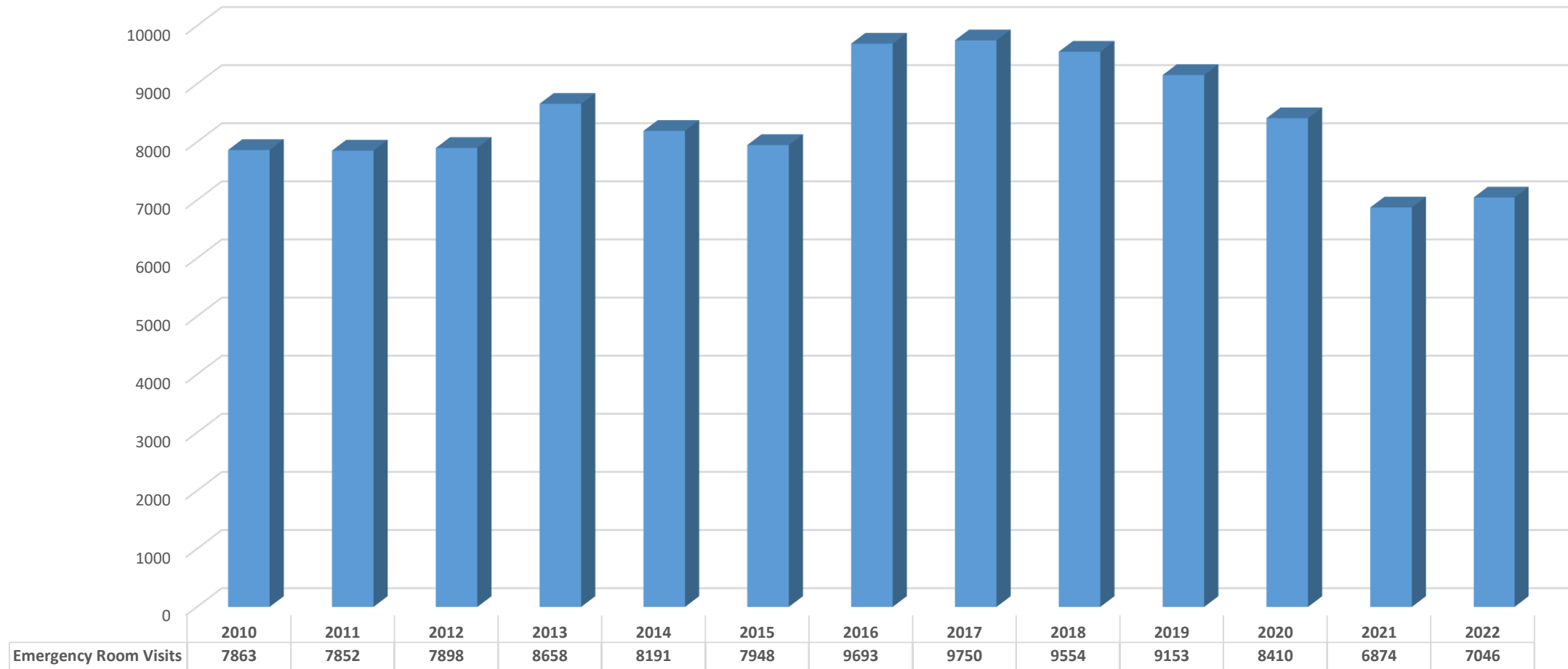


Increase in Visits = 660



Increase in RHC Revenue = \$139,800

Emergency Room Visits

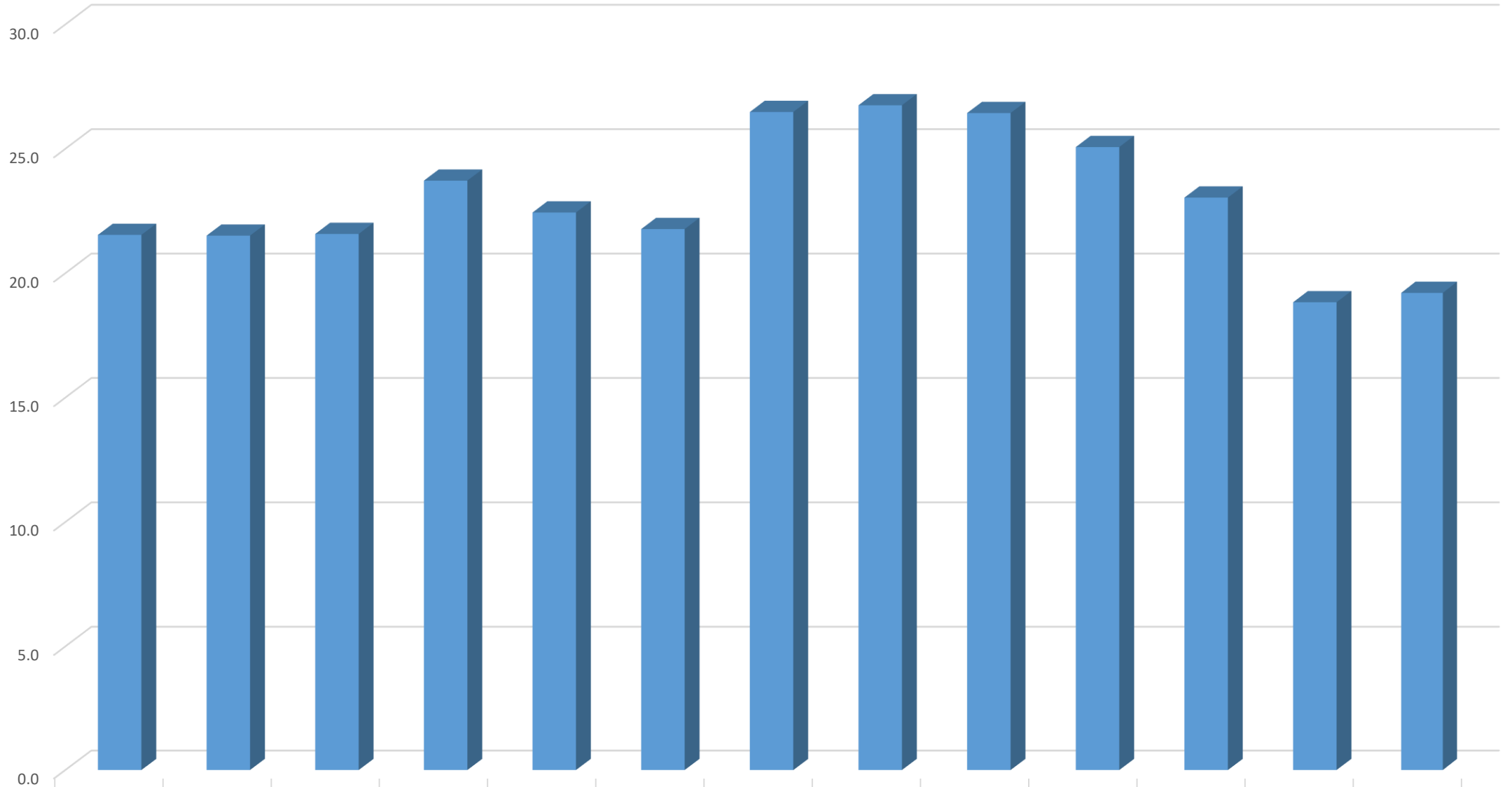


Increase in Visits = 172



Increase in ED OP Revenue = \$2,245,000

Emergency Room Visits Per Day



Emergency Room Visits Per Day

2010

2011

2012

2013

2014

2015

2016

2017

2018

2019

2020

2021

2022

21.5

21.5

21.6

23.7

22.4

21.8

26.5

26.8

26.4

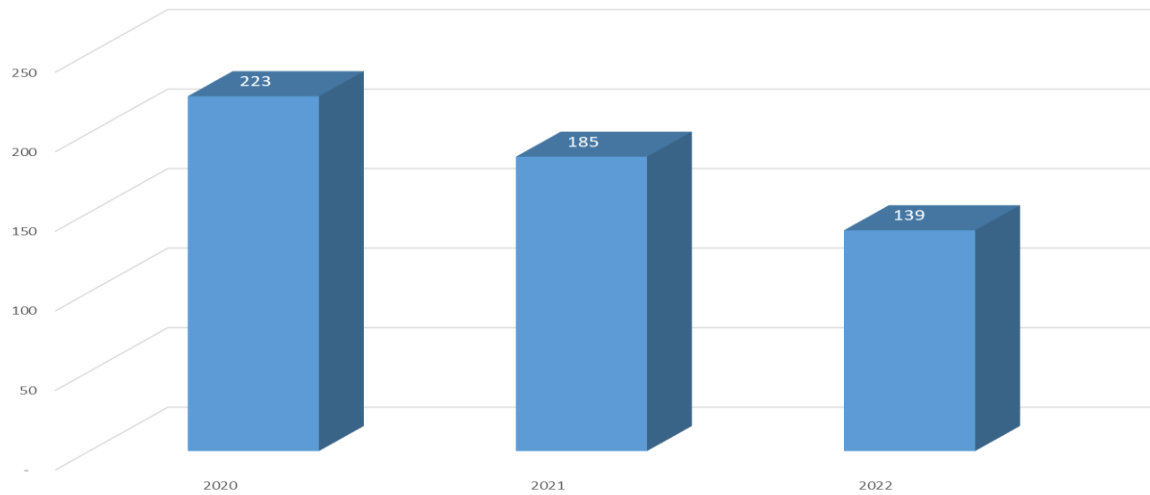
25.1

23.0

18.8

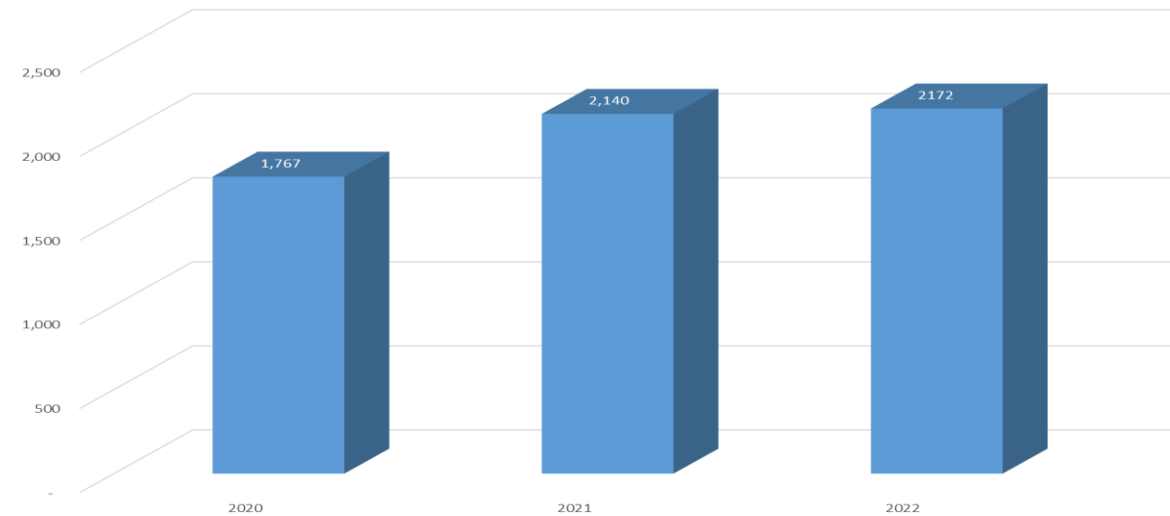
19.2

ICU Inpatient Days



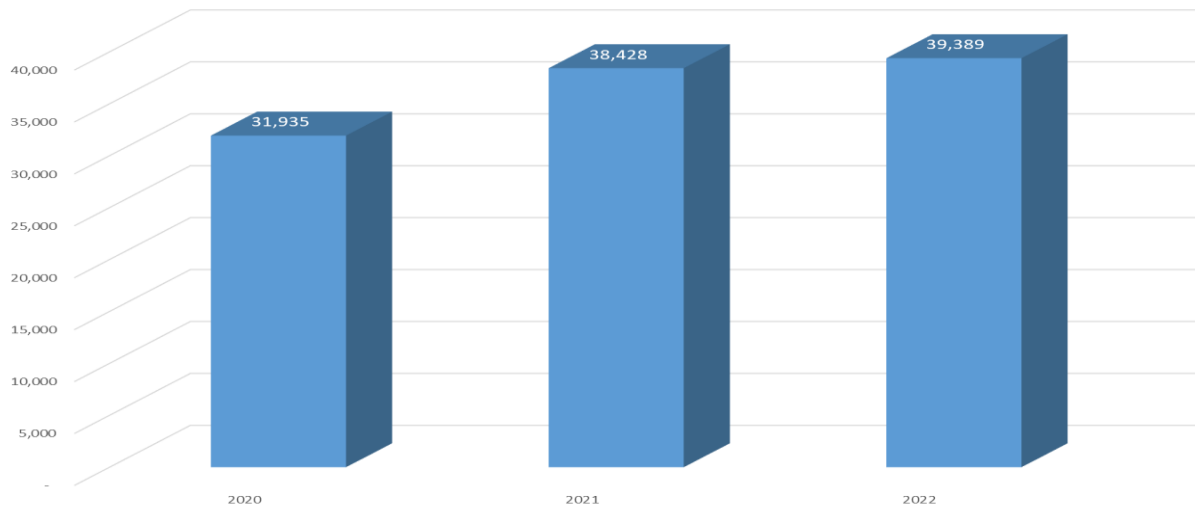
⇒ **Decrease in ICU Patient Days = 46**
⇒ **Increase in ICU Revenue = \$835,500**

Med/Surg Inpatient Days



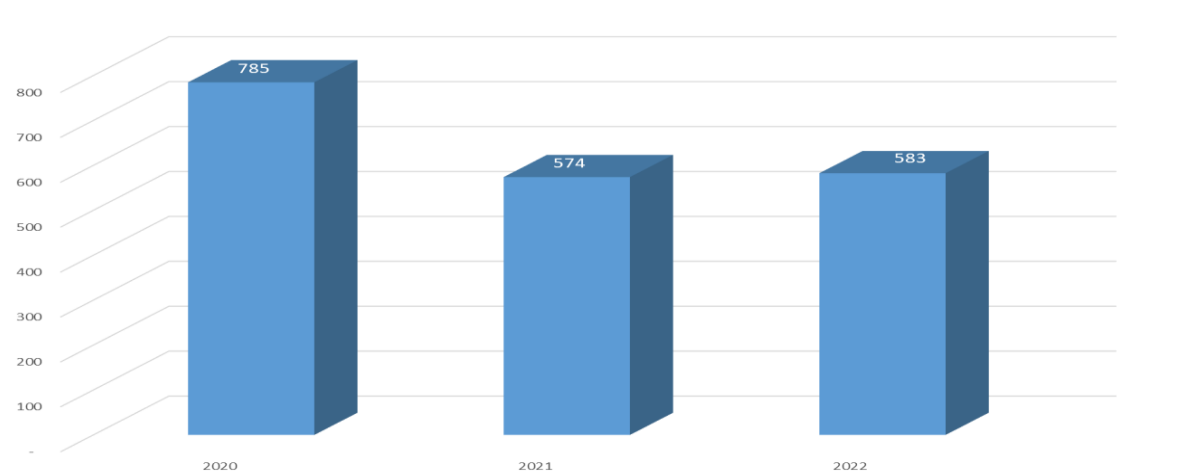
⇒ **Increase in Med/Surg Patient Days= 32**
⇒ **Increase in Med/Surg Revenue = \$1,042,000**

OP Diagnostic Visits



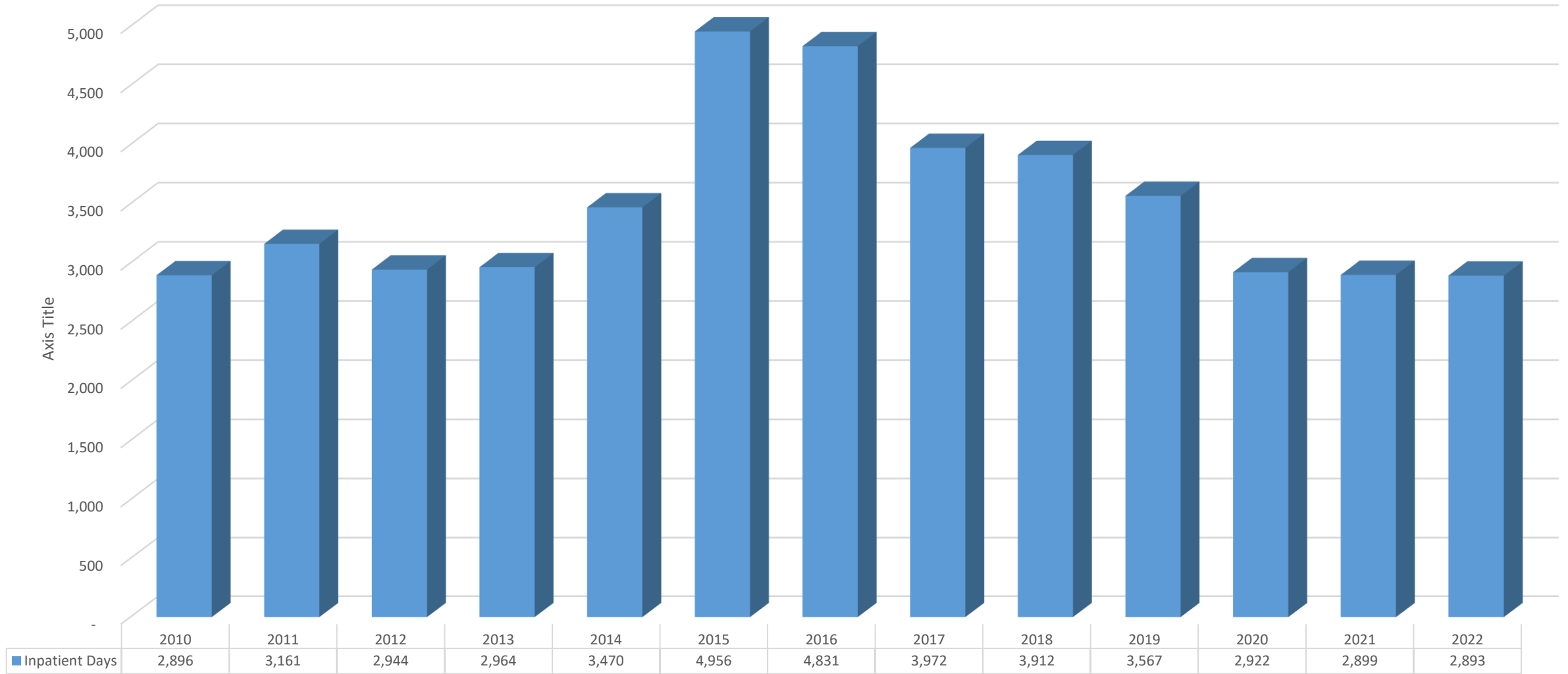
⇒ **OP Diagnostic Visit Increase = 961**
⇒ **OP Diagnostic Revenue Increase = \$1,633,000**

Perinatal Inpatient Days



⇒ **Increase in Perinatal IP Days = 9**
⇒ **Peinatal Revenue Increase = \$171,360**

Total Inpatient Days

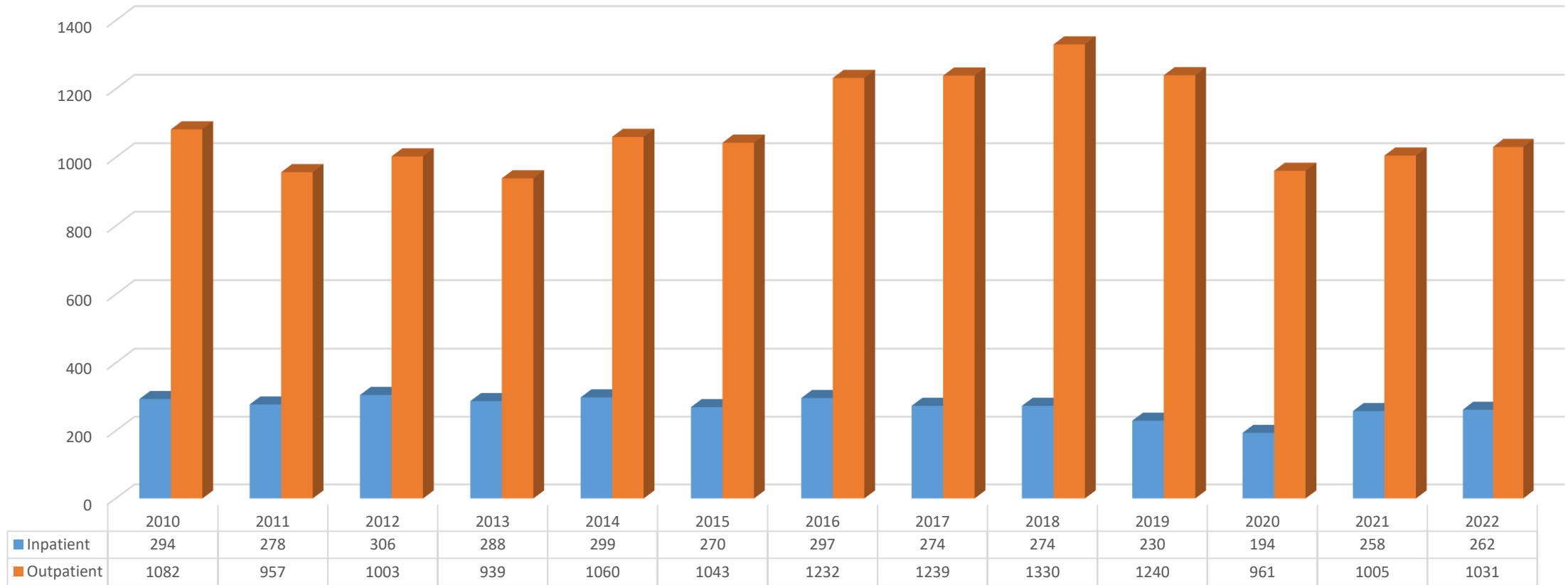


Decrease in IP Days = 6



Increase in IP Revenue = \$360,000

Surgical Cases

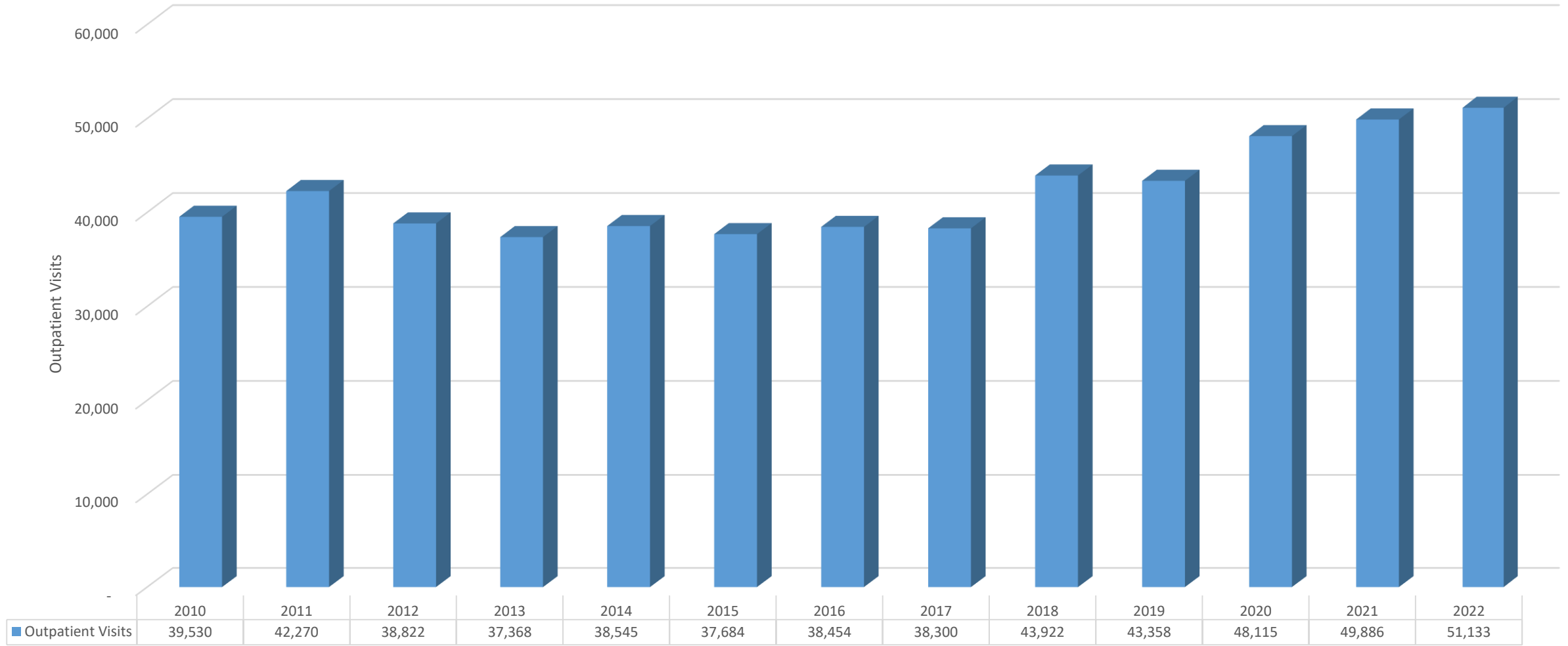


Increase in Surgeries = 30



Increase in OP Surgery Revenue = \$994,000

Total Hospital Outpatient Visits



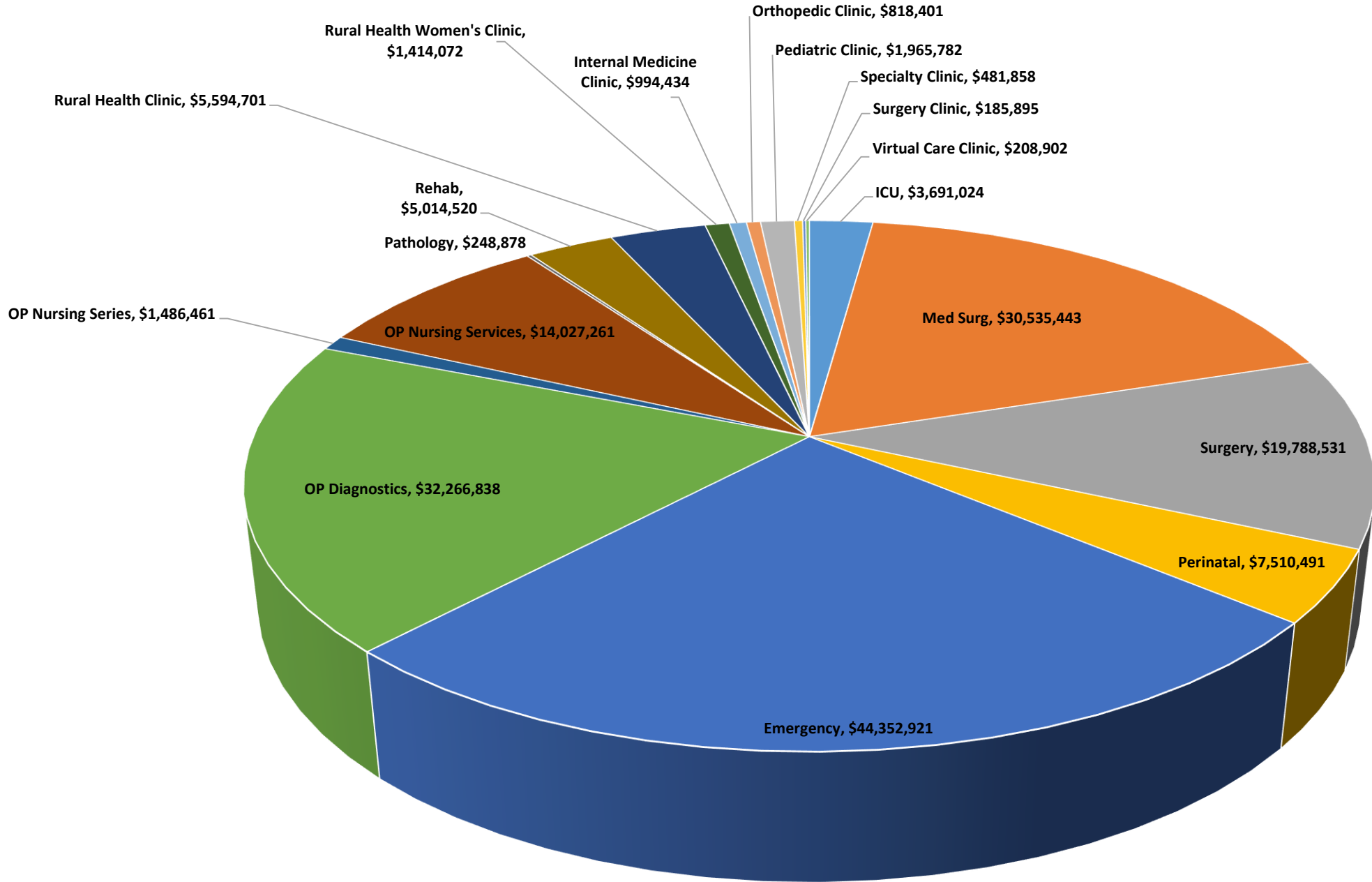
Increase in OP Visits = 1,247

Increase in OP Revenue = \$5,037,000

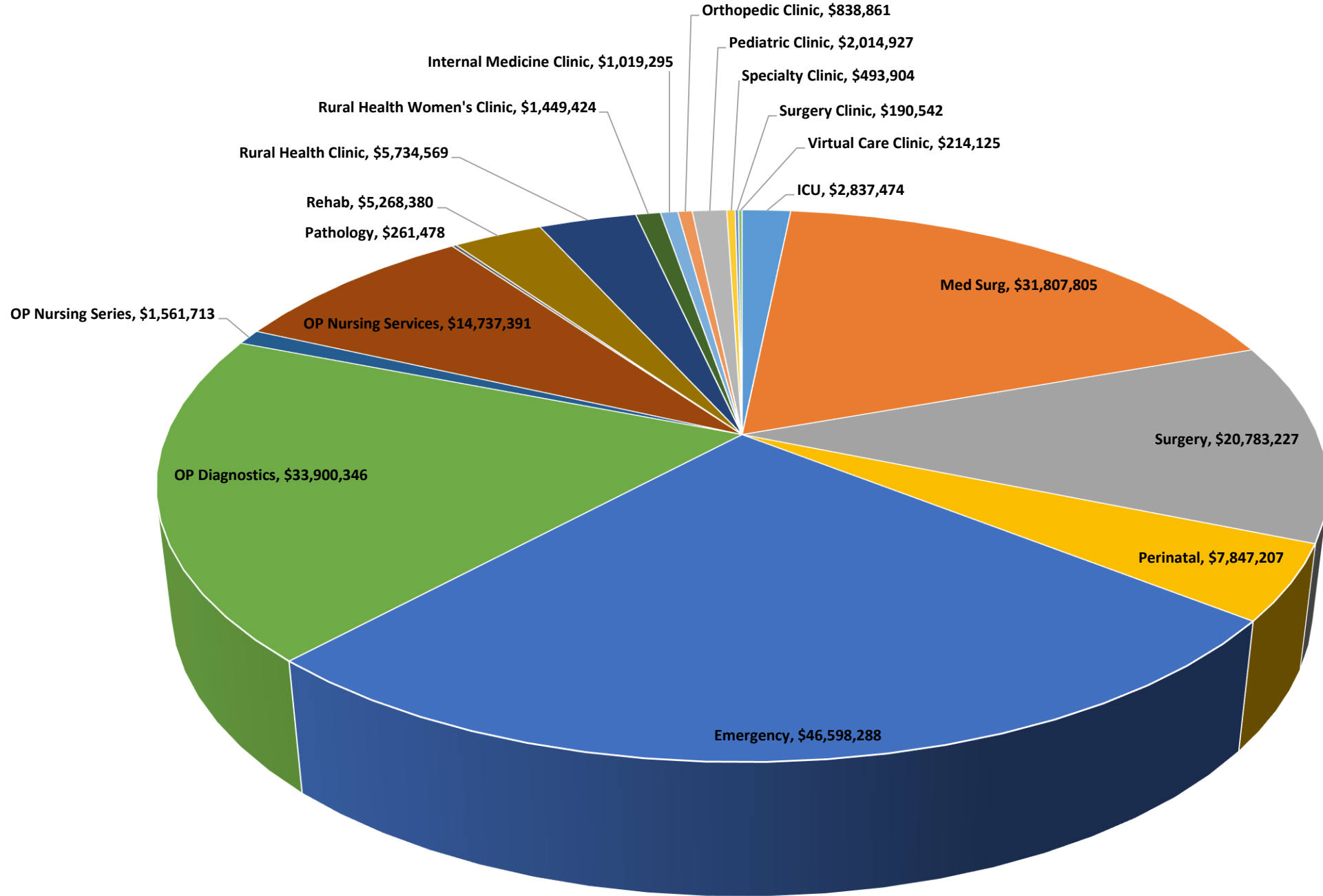
Gross & Net Revenue by Department

Annualized FY 2020-2021													
Department	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total 2021
ICU	84,787	413,805	56,975	293,543	160,134	966,630	778,979	556,153	317,184	20,944	20,944	20,944	3,691,024
Med Surg	2,770,677	2,643,056	3,035,374	2,325,488	2,176,504	3,245,660	2,787,405	1,927,950	1,836,279	2,595,684	2,595,684	2,595,684	30,535,443
Surgery	2,133,751	1,578,626	1,829,119	1,669,163	1,973,429	1,665,178	941,092	1,524,146	2,010,254	1,487,925	1,487,925	1,487,925	19,788,531
Perinatal	696,532	884,599	779,429	726,133	502,064	497,526	601,465	456,325	709,545	552,291	552,291	552,291	7,510,491
Emergency	4,333,257	3,376,074	3,460,995	3,858,548	2,890,174	3,314,184	3,076,363	3,456,850	4,591,178	3,998,433	3,998,433	3,998,433	44,352,921
OP Diagnostics	2,575,121	2,686,847	2,643,033	2,674,968	2,499,200	2,762,312	2,294,773	2,495,884	3,122,138	2,837,520	2,837,520	2,837,520	32,266,838
OP Nursing Series	134,145	163,335	151,958	296,055	178,180	88,272	57,376	79,652	57,049	93,480	93,480	93,480	1,486,461
OP Nursing Services	945,369	1,171,445	1,043,875	1,075,746	988,727	1,266,000	1,260,277	1,140,005	1,254,398	1,293,153	1,294,132	1,294,132	14,027,261
Pathology	21,352	23,946	18,067	13,468	17,925	15,281	30,184	29,405	6,837	23,905	24,254	24,254	248,878
Rehab	342,963	306,650	485,165	405,706	364,592	422,101	344,327	417,504	504,550	473,639	473,661	473,661	5,014,520
Rural Health Clinic	439,515	365,891	538,707	584,536	578,024	465,259	461,307	403,436	525,764	410,754	410,754	410,754	5,594,701
Rural Health Women's Clinic	93,946	85,152	137,390	159,094	142,184	88,229	96,141	86,877	128,477	132,194	132,194	132,194	1,414,072
Internal Medicine Clinic	67,526	64,541	93,858	112,879	107,460	63,806	65,423	60,233	79,042	93,222	93,222	93,222	994,434
Orthopedic Clinic	67,941	50,885	70,920	77,023	85,993	54,003	48,009	50,094	75,873	79,220	79,220	79,220	818,401
Pediatric Clinic	185,429	136,222	221,564	202,079	229,450	161,187	145,251	128,361	173,117	127,707	127,707	127,707	1,965,782
Specialty Clinic	31,627	18,366	44,123	27,465	38,198	32,101	45,360	38,621	62,009	47,996	47,996	47,996	481,858
Surgery Clinic	11,924	12,724	12,388	20,099	18,495	16,228	5,646	7,321	23,686	19,128	19,128	19,128	185,895
Virtual Care Clinic	3,960	6,912	27,666	12,002	27,925	15,521	21,496	19,006	28,115	15,433	15,433	15,433	208,902
Gross Revenue	14,939,822	13,989,076	14,650,606	14,533,997	12,978,658	15,139,479	13,060,873	12,877,823	15,505,494	14,302,629	14,303,979	14,303,979	170,586,415
Deductions from Revenue	40.6%	40.2%	43.8%	44.2%	39.8%	40.4%	37.3%	42.1%	46.7%	45.1%	45.1%	45.1%	42.6%
Total Net Revenue	8,881,591	8,369,217	8,239,333	8,111,234	7,809,788	9,018,246	8,185,457	7,454,855	8,258,874	7,856,093	7,856,093	7,856,093	97,896,873
Budget FY 2021-2022													
Department	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total 2021
ICU	65,180	318,113	43,799	225,661	123,103	743,097	598,840	427,543	243,836	16,101	16,101	16,101	2,837,474
Med Surg	2,885,159	2,753,983	3,161,264	2,421,766	2,266,419	3,377,920	2,905,109	2,007,400	1,912,168	2,705,539	2,705,539	2,705,539	31,807,805
Surgery	2,237,723	1,658,542	1,921,049	1,754,504	2,069,572	1,752,460	988,842	1,600,115	2,112,227	1,562,731	1,562,731	1,562,731	20,783,227
Perinatal	728,185	923,936	813,463	758,412	524,118	519,978	627,640	476,333	742,158	577,661	577,661	577,661	7,847,207
Emergency	4,552,628	3,546,988	3,636,208	4,053,887	3,036,489	3,481,965	3,232,103	3,631,853	4,823,606	4,200,854	4,200,854	4,200,854	46,598,288
OP Diagnostics	2,705,487	2,822,868	2,776,837	2,810,388	2,625,722	2,902,154	2,410,946	2,622,238	3,280,197	2,981,170	2,981,170	2,981,170	33,900,346
OP Nursing Series	140,936	171,603	159,651	311,043	187,200	92,741	60,281	83,684	59,937	98,212	98,212	98,212	1,561,713
OP Nursing Services	993,229	1,230,750	1,096,721	1,130,206	1,038,782	1,330,091	1,324,079	1,197,718	1,317,902	1,358,619	1,359,648	1,359,648	14,737,391
Pathology	22,433	25,158	18,982	14,150	18,832	16,055	31,712	30,894	7,183	25,115	25,482	25,482	261,478
Rehab	360,326	322,174	509,726	426,245	383,049	443,470	361,759	438,640	530,093	497,617	497,640	497,640	5,268,380
Rural Health Clinic	450,503	375,038	552,175	599,149	592,475	476,890	472,840	413,522	538,908	421,023	421,023	421,023	5,734,569
Rural Health Women's Clinic	96,295	87,281	140,825	163,071	145,739	90,435	98,545	89,049	131,689	135,499	135,499	135,499	1,449,424
Internal Medicine Clinic	69,214	66,155	96,204	115,701	110,147	65,401	67,059	61,739	81,018	95,553	95,553	95,553	1,019,295
Orthopedic Clinic	69,640	52,157	72,693	78,949	88,143	55,353	49,209	51,346	77,770	81,201	81,201	81,201	838,861
Pediatric Clinic	190,065	139,628	227,103	207,131	235,186	165,217	148,882	131,570	177,445	130,900	130,900	130,900	2,014,927
Specialty Clinic	32,418	18,825	45,226	28,152	39,153	32,904	46,494	39,587	63,559	49,196	49,196	49,196	493,904
Surgery Clinic	12,222	13,042	12,698	20,601	18,957	16,634	5,787	7,504	24,278	19,606	19,606	19,606	190,542
Virtual Care Clinic	4,059	7,085	28,358	12,302	28,623	15,909	22,033	19,481	28,818	15,819	15,819	15,819	214,125
Gross Revenue	15,615,699	14,533,327	15,312,981	15,131,319	13,531,708	15,578,674	13,452,159	13,330,217	16,152,790	14,972,415	14,973,833	14,973,833	177,558,957
Deductions from Revenue	41.9%	41.9%	41.9%	41.9%	41.9%	41.9%	41.9%	41.9%	41.9%	41.9%	41.9%	41.9%	41.9%
Total Net Revenue	9,072,721	8,443,863	8,896,842	8,791,297	7,861,922	9,051,210	7,815,704	7,744,856	9,384,771	8,698,973	8,699,797	8,699,797	103,161,754

Revenues by Dept 2020/2021



Revenues by Dept Budget 2021/2022



Budget 2021-2022 Direct Cost Department Expenses

Budget 2021-2022		Direct Cost Expenses							
Dept #	Departments	Salaries	Benefits	Professional fee	Pharmacy	Medical Supplies	Cerner	Other Direct Costs	Total Direct Costs
6010	ICU	633,077	513,007	383,332		13,237		29,949	1,572,602
6170	Med/Surg	1,763,606	1,278,508	1,686,552		36,694		95,559	4,860,919
6178	Nursing Supervisors	467,582	390,070	100,000		3,732		7,500	968,884
6293	Ped Neonatal			1,500		-		-	1,500
6400	OB	1,211,549	886,209	572,347		23,000		68,500	2,761,605
6420	Chemical Dependency Svcs			1,000		250		500	1,750
6582	Swing Bed			18,539		-		-	18,539
7010	ER	1,821,586	1,273,364	3,008,784		150,000		100,000	6,353,734
7020	COVID-19	648,239	219,429	668,018	74,460	23,294		171,387	1,804,827
7045	Patient Navigation	85,591	66,427			-		-	152,018
7070	RHC	2,410,477	1,930,682	2,183,294	77,402	187,180		180,654	6,969,689
7071	RHC Women's	547,628	425,012	1,016,050	1,750	132,500		30,000	2,152,940
7231	Observation			158,709		-		-	158,709
7390	Infusion	159,531	120,310			18,969		17,660	316,470
7420	Surgery	1,029,688	830,927	504,000		2,800,000		237,900	5,402,515
7427	PACU	1,081,844	814,802	100,000		29,000		27,200	2,052,846
7450	Anesthesiology	209,242	148,222	1,167,903		28,913		857	1,555,136
7501	Hematology	89,508	66,376	35,000		96,000		40,000	326,884
7502	Microbiology	107,450	79,681	37,388		252,000		15,000	491,520
7503	Chemistry	1,592,407	1,291,629	153,030		59,083		702,000	3,798,149
7504	Immunology	109,961	80,604			51,000		54,262	295,828
7509	Clinical Lab			609,904		7,595		-	617,499
7520	Pathology	159,055	140,368	452,791		1,678		31,000	784,892
7540	Blood Bank					130,000		8,300	138,300
7560	ECHO	120,575	40,974	93,000		2,000		4,500	261,049
7590	EKG	148,811	112,710	112,151		4,000		9,725	387,397
7630	Radiology	893,291	665,539	827,667		212,000		9,500	2,607,998
7639	Mammography	76,524	68,218	246,882		7,658		3,200	402,482
7650	Nuclear Medicine	103,394	75,107	127,543		275,611		6,072	587,726
7660	MRI	151,657	110,167	431,609		3,356		15,500	712,289
7670	Ultrasound	386,365	326,194	182,078		18,300		9,314	922,252
7681	Cat Scan	72,471	62,980	587,049		6,000		3,000	731,500
7710	Drugs Sold to Patients				3,375,000				3,375,000
7720	Respiratory Care	680,319	502,754	85,040		121,000		105,000	1,494,112
7730	Pulmonary Function	44,957	25,410	1,000		5,000		8,000	84,367
7770	Physical Therapy	1,147,115	832,101	91,300		5,000		70,500	2,146,016
7780	Speech Therapy	212,834	137,257	2,000		2,500		5,500	360,091
7790	Occupational Therapy	285,993	176,756			2,500		6,250	471,499
7870	Ancillary Specialists	275,957	212,260			-		-	488,217
7879	Care Coordination	768,826	590,848	20,500		1,000		8,500	1,389,674

Budget 2021-2022 Direct Cost Department Expenses

Budget 2021-2022		Direct Cost Expenses							
Dept #	Departments	Salaries	Benefits	Professional fee	Pharmacy	Medical Supplies	Cerner	Other Direct Costs	Total Direct Costs
8340	Dietary	417,298	326,691	16,666		7,000		108,050	875,706
8350	Laundry	152,000	121,970	24,550		36,018		50,000	384,538
8360	Social Services	89,649	50,422			-		7,000	147,071
8380	Sterile Processing	116,429	92,629	66,393		-		15,436	290,887
8390	Pharmacy	929,147	500,111	71,100		77,829		75,261	1,653,449
8400	Purchasing	338,313	260,043	72,800		2,000		413,000	1,086,156
8410	Grounds			34,920		1,500		10,000	46,420
8420	Security	215,581	146,441	3,284		3,634		5,000	373,940
8440	Environmental Services	883,733	679,495	28,000		17,847		156,896	1,765,970
8450	Plant Operations			196,247		-		1,422,090	1,618,337
8460	Plant Maintenance	495,321	392,085	150,662		3,129		230,000	1,271,196
8462	Project Property Mgmt	86,887	73,959	758,275		1,200		5,690	926,012
8485	Clinical Engineering	270,064	192,869	9,450		11,120		9,220	492,723
8492	Interpretive Services	140,779	115,564	47,750		500		29,200	333,794
8560	IP Admitting	205,941	159,656	6,200		5,750		7,000	384,547
8570	OP Registration	418,031	332,536			700		3,000	754,267
8660	Employee Health	91,226	45,641	44,500		54,288		3,600	239,256
8690	Medical Library							32,300	32,300
8700	Medical Records	864,055	670,805	198,000		4,800		7,365	1,745,025
8710	Med Staff	413,269	253,285	194,110		150		154,000	1,014,814
8720	Nursing Administration	271,059	223,308	20,000		3,000		26,500	543,867
8740	Staff Development	10,349	4,237	60,915		2,000		4,650	82,151
8750	Utilization Review	111,255	47,524	10,000		-		6,428	175,207
8752	Quality/Informatics	634,256	413,160	137,964		3,070		15,000	1,203,450
8753	Infection Control	5,026	4,337			21,250		17,798	48,411
8754	Risk Management	13,326	4,537	37,953		-		3,000	58,816
8755	Compliance	227,814	167,450	80,000		300		9,500	485,064
8770	Community Education	9,415	6,965	1,000		-		1,000	18,380
8793	Employee Housing	13,326	4,611	25,000		-		46,588	89,525
8795	Joseph House	35,159	27,151	24,672		-		27,550	114,532
9511	NIA Specialty Clinic	308,354	231,795	765,600	10,000	22,500		28,500	1,366,749
9512	NIA Pediatric Clinic	343,836	305,435	980,330	13,800	226,500		54,000	1,923,901
9515	Internal Medicine Clinic	365,215	315,837	656,400	25,000	15,000		23,000	1,400,451
9516	NIA Ortho Clinic	206,826	168,748	1,643,800	300	34,000		39,000	2,092,674
9517	NIA Surgery Clinic	87,733	68,332	1,071,155	100	5,000		106,000	1,338,320
9518	Bronco Clinic	50,252	39,139			6,000		1,500	96,891
9519	NIA Virtual Care Clinic	29,749	23,171			1,000		1,500	55,420
	Total	28,347,784	20,964,839	23,103,656	3,577,812	5,277,135	1,475,021	5,395,617	88,141,864
	Total Direct Cost Expense	\$ 88,141,864							

Budget 2021-2022 General & Administrative Department Expenses

Budget 2021-2022							
Dept #	Department	Salaries	Benefits	Professional Fee	Depreciation	Other Admin Costs	Total
8330	Cafeteria	1,063,585	424,021	8,447		307,187	1,803,241
8470	Communications					155,200	155,200
8480	Information Technology	920,398	646,844	600,000		15,000	2,182,242
8486	Cyber Security			6,885		30,000	36,885
8510	General Accounting	238,026	187,613	901,600		65,200	1,392,439
8530	Patient Accounting	482,463	399,164	510,000		23,000	1,414,627
8550	Credit & Billing	140,824	114,192	22,500		7,400	284,916
8590	Charge Capture	131,383	108,196	63,000		2,000	304,579
8610	Administration	244,763	175,161	890,251		300,160	1,610,335
8611	Administrative Support Services	105,934	94,383			9,000	209,318
8620	Governing Board			30,000		21,500	51,500
8631	Grant Writing	46,314	61,416			2,000	109,730
8632	Marketing	133,195	108,907	59,190		199,070	500,362
8640	Management Engineering	129,642	112,838			4,100	246,580
8650	HR & Education	715,870	591,673	459,335		243,000	2,009,878
8672	Foundation	60,986	20,769				81,755
	Total	4,413,384	3,045,178	3,551,208	4,457,032	1,383,817	16,850,620
Total General & Administrative Expenses		\$ 16,850,620					

Budget 2021 – 2022 Income Statement

	2019/20	2020/21	%	2021/22	%
	Actual	Annualized	of	Budget	of
	Total	Total	Rev	Total	Rev
Patient Revenue					
Gross Patient Revenue	157,762,927	170,586,415		177,558,957	
Adjustments to Revenue	52,913,696	72,689,542	43%	74,397,203	42%
Bad Debt Adjustment	18,299,075	3,067,917	1.8%	1,463,242	0.8%
Net Patient Revenue	86,550,156	94,828,956	56%	101,698,511	57%
Cost of Direct Services					
Salaries	26,275,799	26,871,771	28.3%	28,347,784	27.9%
Benefits	18,316,171	18,288,936	19.3%	20,964,839	20.6%
Professional fee	19,568,353	22,320,205	23.5%	23,103,656	22.7%
Pharmacy	3,105,981	3,976,524	4.2%	3,577,812	3.5%
Medical Supplies	4,199,962	4,572,123	4.8%	5,277,135	5.2%
Hospice Operations	505,000	-	0.0%		0.0%
Athena/Cemer EHR system	1,318,354	1,428,529	1.5%	1,475,021	1.5%
Other direct costs	4,813,483	6,210,261	6.5%	5,395,617	5.3%
Total Direct Costs	78,103,103	83,668,349	88.2%	88,141,864	86.7%
Gross Margin	8,447,053	11,160,607		13,556,648	
Gross margin%	10%	12%		13%	
General & Administrative Expenses					
Salaries	4,681,985	4,005,364	4.2%	4,413,384	4.3%
Benefits	3,541,438	2,881,917	3.0%	3,045,178	3.0%
Professional Fee	2,342,762	2,763,607	2.9%	3,551,208	3.5%
Depreciation	4,275,662	4,123,702	4.3%	4,457,035	4.4%
Other Overheads	1,140,303	1,527,152	1.6%	1,383,817	1.4%
Total Overheads	15,982,150	15,301,742	16.1%	16,850,622	16.6%
Net Margin	(7,535,097)	(4,141,135)		(3,293,975)	
Net Margin %	-9%	-4%		-3%	
Financing expenses	2,362,880	1,461,971	1.5%	711,971	0.7%
Financing income	2,503,724	2,035,874	2.1%	2,056,233	2.0%
Investment Income	600,420	393,185	0.4%	397,117	0.4%
Miscellaneous Income	1,684,051	1,537,223	1.6%	1,552,596	1.5%
Net Surplus/(Deficit)	(5,109,782)	(1,636,823)	-1.7%	0.0	0.0%

Budget 2022

FTE & Contractors

- 414 Direct Cost FTEs
- 68 Administrative FTEs
- 32 Contracted/Temporary Employees

Contracted Physicians on Staff

Provider Type	Number of Providers
Anesthesia	3
Breast Surgery	2
Cardiology	14
Emergency Medicine	14
Endocrinology	1
Fam Med/Hospitalist	2
Family Medicine	9
General Surgery	1
Infectious Disease	1
Int Med	1
Internal Med/Geriatric Med	1
Internal Medicine	8
OB/GYN	4
Ophthalmology	1
Ortho	5
Pathology	1
Pediatric Cardiology	3
Pediatrics	3
Plastic Surgery	1
Podiatry	1
Psychiatry	2
Pulmonary	1
Radiology	17
Rheumatology	2
Sleep Medicine	1
Surgery	6
Urology	6
Grand Total	111

New providers joining NIHD in FY 2022:

- Surgeon
- Pediatrics
- Internal Medicine

Special Projects Included in Budget

- CMO initiated Provider Compensation Program \$150,000
- Staff Training \$100,000
- Efficiency Project \$250,000
- Marketing and Re-branding \$100,000

FY 2022 Capital Budget Recommended Requests

Requesting Department	Description	Est Cost of Capital	Purpose
8460 PLANT MAINTENANCE	OR flooring	\$ 900,000.00	bubbles in floor
7639 MAMMOGRAPHY	GE Pristina	\$ 400,000.00	3D Mammo and Stereotactic unit
8390 PHARMACY	Omnicell replacement	\$ 210,842.00	this is the OSHPD Architectural and engineering costs only
7420 Surgery	Stryker - orthopedic Power	\$ 136,887.44	4 surgeons requesting this - Zimmer power past life and too bulky
8720 NURSING ADMINISTRATION	Zoll Defibrillators Quantity 10	\$ 114,229.85	Replace current Defibrillators throughout district. Current Defibrillators are end of life and no longer supported by manufacturer.
7720 RESPIRATORY CARE	Venilators(2)	\$ 84,000.00	Replace Ivent and PB that are end of support life
8380 Sterile Processing	Steris Ultrasonic Cleaner	\$ 81,951.00	Need ASAP to process Xi daVinci instruments - need to get new quote - this is from last year
8380 Sterile Processing	Steris Portable V-Pro (V-pro 60)	\$ 53,850.00	price includes install / trade in old large V-Pro need new quote
7650 NUCLEAR MEDICINE	Nuc Med Processor	\$ 50,000.00	extends life of equipment
6170 MED-SURG	1 MedSurg Hill_Rom Bariatric Bed	\$ 41,469.70	Our Bariatric bed is past end of life and is no longer supported
8660 EMPLOYEE HEALTH	Employee Health database	\$ 40,000.00	To ensure regulatory compliance, efficiency and improve security. Employee Health Database that will integrate with ADP and EHR. Employee Health and HR will partner together to ensure that documentation is streamlined. Having an electronic solution will manage OSHA logs, generate safety reports, vaccine and titer reports. Improve efficiency and eliminate paper workflow. This will allow EH and HR the opportunity to have real-time data at their fingertips. Currently NIHD is using access database for Employee Health vaccine information. This database has security issues and we are unable to get accurate reports.
9512 NIA PEDIATRICS	Philips Vital Sign Monitors (6)	\$ 26,748.00	Enhanced efficiency- monitors in every exam room
7420 Surgery	Covidien generator	\$ 24,642.69	Need a tri Force - the older generator is 5 years past life now
9512 NIA PEDIATRICS	Exam tables (3)	\$ 21,000.00	To replace current tables that are end of life (wooden)
6400 ALTERNATE BIRTHING ROOMS	4 delivery carts	\$ 9,900.00	Currently have delivery carts that are old and worn down. Also, do not have enough for 1 in each room.
6400 ALTERNATE BIRTHING ROOMS	5 fetal monitor carts	\$ 9,630.00	Need new carts for EHR conversion - that supports 2 monitor screens
7420 Surgery	Arthrex Screw removal set	\$ 8,079.00	all ortho now using arthrex screws consistently - have to borrow / rent this set several times / month
9515 NIA INTERNAL MEDICINE	Auidometer	\$ 6,500.00	Essential for occupational health service line
8380 Sterile Processing	OSHPD/Architect fee	\$ 5,000.00	Best estimate for 2020 need new quote
6293 PED-NEONATAL	1 Natus bili blanket	\$ 3,990.00	Only have 1 on the unit. If we need to support more than 1 baby on phototherapy, prevents us having to ship a baby out just due to phototherapy treatment that could be done here at NIH. We need to be able to support a minimum of 2 babies on phototherapy at one time.
7420 Surgery	Covidien Instruments (replace d/t AEM)		AEM is problematic - replacement instruments - can unload AEM
	Grand Total	\$ 2,228,719.68	

FY 2022 Capital Budget Additional Requests

Requesting Department	Description	Est Cost of Capital	Purpose	Primary Reason
8462 PROJECT/PROPERTY MGMT	Pharmacy project	\$ 3,000,000.00	relocate pharmacy to new compliant space	3 - Strategic Purchase & New Services
8462 PROJECT/PROPERTY MGMT	Building separation project	\$ 761,533.71	separate non compliant building to be able to relocate pharmacy	3 - Strategic Purchase & New Services
8462 PROJECT/PROPERTY MGMT	RBB Architects fees for building separation project	\$ 50,000.00		3 - Strategic Purchase & New Services
8462 PROJECT/PROPERTY MGMT	Plotter	\$ 30,000.00	for use in projects printing CAD drawings also used in marketing	3 - Strategic Purchase & New Services
8450 PLANT OPERATIONS	Chiller Plant upgrade	\$ 822,328.00	upgrade chillers and condensers	1-Patient Safety, Regulatory Compliance
8450 PLANT OPERATIONS	Boiler upgrade / replacement support building	\$ 120,000.00	upgrade or replace boiler in support building	4 - End of Life Assets
8450 PLANT OPERATIONS	1967 building HVAC replacements	\$ 80,000.00	worn out HVAC units	3 - Strategic Purchase & New Services
8450 PLANT OPERATIONS	Joseph House HVAC replacement	\$ 50,000.00	HVACS are old and hard to keep running	4 - End of Life Assets
8450 PLANT OPERATIONS	Hvac replacements PMA and Rehab buildings	\$ 30,000.00	HVACS are old and hard to keep running	3 - Strategic Purchase & New Services
8450 PLANT OPERATIONS	steam humidifier hosp building	\$ 20,000.00		
8450 PLANT OPERATIONS	energy recovery wheel rebuild	\$ 20,000.00	support building recovery wheel rebuild	3 - Strategic Purchase & New Services
8450 PLANT OPERATIONS	misc climat control repairs	\$ 15,000.00		3 - Strategic Purchase & New Services
8450 PLANT OPERATIONS	Modular building HVAC replacements	\$ 10,000.00	various modular building HVAC's needing replacement	4 - End of Life Assets
8450 PLANT OPERATIONS	1967 communication room HVAC	\$ 10,000.00	this communication closet has new equipment going into it all the time the AC is not adequate for this use	4 - End of Life Assets
8450 PLANT OPERATIONS	DI building HVAC unit replacement	\$ 10,000.00	expect a unit to go bad end of life	4 - End of Life Assets
8450 PLANT OPERATIONS	Steam valve controler support building	\$ 10,000.00	part replacement	4 - End of Life Assets
8460 PLANT MAINTENANCE	Partial roof replacement 1967 building	\$ 56,754.79	leaks	4 - End of Life Assets
8460 PLANT MAINTENANCE	Plumbing repairs 1967 building	\$ 30,000.00	failing plumbing under cement slab	4 - End of Life Assets
8640 Management Engineering	remodels / moves	\$ 200,000.00	various moves and remodels	3 - Strategic Purchase & New Services
8795 JOSEPH HOUSE	Joseph House well replacement	\$ 64,750.00	well may not be deep enough	4 - End of Life Assets
8795 JOSEPH HOUSE	Roof replacement	\$ 20,000.00	old and worn out roof	4 - End of Life Assets
8795 JOSEPH HOUSE	Joseph House tree trimming	\$ 18,000.00	tree limbs are falling	3 - Strategic Purchase & New Services
6170 MED-SURG	2 MedSurg Beds - Hill-Rom Centrella Smart	\$ 23,533.90	To Replace current MedSurg beds that are at their life expectancy	4 - End of Life Assets
6170 MED-SURG	2 VS30 vital signs monitor on a roll stand	\$ 8,008.04	To replace current Vs2s and VS2+ which are at end of life	4 - End of Life Assets
7070 RURAL HEALTH CLINIC	Pave RHC back parking lot- staff parking area	\$ 50,000.00	Safety hazard- potholes, uneven ground, dirt	7- Staff Safety
7070 RURAL HEALTH CLINIC	SPOT vision screening camera	\$ 6,700.00	To allow vision screening of children in RHC	2-Patient Satisfaction
8350 LAUNDRY-LINEN	Laundry equipment repairs	\$ 45,000.00	equipment parts replacement	3 - Strategic Purchase & New Services
8480 INFORMATION TECHNOLOGY	(4) DELL POWEREDGE VMWARE Host Servers	\$ 30,106.40	Complete the upgrade of Vmware to the supported version	4 - End of Life Assets
8480 INFORMATION TECHNOLOGY	APC Symmetra PX 9Ah Battery Unit	\$ 8,500.00	Replace APC Battery Modules for Critical Infrastructure in NOC	4 - End of Life Assets
8480 INFORMATION TECHNOLOGY	(4)UniFi Switch Pro Aggregation	\$ 6,000.00	Replace CISCO Nexus Switches/ continue to reduce Smartnet Contract	4 - End of Life Assets
6400 ALTERNATE BIRTHING ROOMS	2 wireless Avalon fetal monitors	\$ 22,084.71	To update 1 existing wireless monitor and expand the choices of labor support to continue to decrease our	2-Patient Satisfaction
7770 PHYSICAL THERAPY	Upright resistance bike	\$ 3,500.00	To replace current upright bike that is a patient safety hazard	1-Patient Safety, Regulatory Compliance
7770 PHYSICAL THERAPY	PreCor Elliptical Machine	\$ 8,000.00	To replace our current elipitcal that is audibly showing wear and tear	4 - End of Life Assets
7770 PHYSICAL THERAPY	SciFit Step One Recumbent Stepper	\$ 7,000.00	To reduce under-dosing of exercise therapy for older patients	1-Patient Safety, Regulatory Compliance
7770 PHYSICAL THERAPY	Rehabilitation Department Remodel which consists of the f	\$ 20,346.00		
7770 PHYSICAL THERAPY	Estimated construction costs	\$ 15,000.00	To fully utilize the limited space the Rehab department has	3 - Strategic Purchase & New Services
7770 PHYSICAL THERAPY	Wall-mounted Barre-bar	\$ 2,000.00	Safety for patient care in potential new treatment area	1-Patient Safety, Regulatory Compliance
7770 PHYSICAL THERAPY	Rubber roll for floor mat	\$ 130.00		2-Patient Satisfaction
7770 PHYSICAL THERAPY	6x8ft glassless mirror - Gym area	\$ 735.00	Biofeedback with patient exercise	2-Patient Satisfaction
7770 PHYSICAL THERAPY	6x8 ft glassless mirror - Treatment area	\$ 735.00	Biofeedback with patient exercise	2-Patient Satisfaction
7770 PHYSICAL THERAPY	Non-slip Straight Training Stairs	\$ 1,000.00	Functional activity training within the department	1-Patient Safety, Regulatory Compliance
7770 PHYSICAL THERAPY	Window Privacy Film for Patient Care areas (13 windows me	\$ 396.00	To reduce patient visibility to those outside the gym	1-Patient Safety, Regulatory Compliance
7770 PHYSICAL THERAPY	Patient personal belonging Storage Cubbies	\$ 350.00	For a designated area for patient belongings	2-Patient Satisfaction

FY 2022 Capital Budget Additional Requests

Requesting Department	Description	Est Cost of Capital	Purpose	Primary Reason
7509 CLINICAL LAB	Siemens Rapid Point 500 BG Analyzer	\$ 15,000.00	Back-up for Blood Gases	1-Patient Safety, Regulatory Compliance
7509 CLINICAL LAB	MYLA Middleware	\$ 12,000.00	current middleware is end of life on 12-31-2021	4 - End of Life Assets
7509 CLINICAL LAB	Microscope, Olympus BX-41	\$ 5,500.00	For Urinalysis - better workflow	3 - Strategic Purchase & New Services
7509 CLINICAL LAB	Centrifuge, STAT Spin Express 4	\$ 5,400.00	Centrifuge Specimens	4 - End of Life Assets
7010 ER	2 Prime Big Wheel Stretchers 30"	\$ 19,753.82	To replace current ED Stretchers that are at their life expectancy	4 - End of Life Assets
7010 ER	Level One rapid infuser/fluid warmer	\$ 13,292.51	Necessity for rapid blood infusion for mass transfusion protocol	1-Patient Safety, Regulatory Compliance
8420 SECURITY	Access control reader and infrastructure	\$ 30,000.00	add or replace access control	7- Staff Safety
8486 Cyber Security	Nexpose Vulnerability Scanner	\$ 18,000.00	Nexpose gives live vulnerability data for Cyber security threats	1-Patient Safety, Regulatory Compliance
8486 Cyber Security	Metasploit Penetration Testing tool	\$ 12,000.00	Used in preparation of yearly penetration testing	1-Patient Safety, Regulatory Compliance
6010 ICU	Hillrom pro 825 P7500 Progressa bed package	\$ 28,118.00	Replace ICU bed that is past life expectancy	4 - End of Life Assets
6293 PED-NEONATAL	Laerdal Sim baby	\$ 23,859.26	Allows us to run realistic neonatal drills and NRP to improve pt safety, training for 1-5 instructors to operate	1-Patient Safety, Regulatory Compliance
9515 NIA INTERNAL MEDICINE	Auto door opener	\$ 7,000.00	Patient safety enhancement	1-Patient Safety, Regulatory Compliance
9515 NIA INTERNAL MEDICINE	Wheelchair Scale	\$ 4,000.00	Patient safety enhancement	1-Patient Safety, Regulatory Compliance
7590 EKG	Mortara ELI 380 Cart	\$ 17,000.00	Additional Cart for inpatient use	3,electronic workflow, paperless
7503 CHEMISTRY	Phlebotomy work space redesign	\$ 10,000.00	better workflow for Phlebotomy	2-Patient Satisfaction
8320 KITCHEN	Laptops	\$ 8,000.00	To improve time and efficiency in staying compliant	3 - Strategic Purchase & New Services
7427 PACU	American Business Copier / fax Machine PACU	\$ 7,218.17	replace copier, printer, fax that is no longer functional	4 - End of Life Assets
8440 ENVIRONMENTAL SERV	Clorox Total Electro Static Sprayer	\$ 3,995.00	For the Upstair units: ICU, OB and Medsurge	1-Patient Safety, Regulatory Compliance
8440 ENVIRONMENTAL SERV	Clarke 14" path Upright Floor Scrubber	\$ 2,645.99	Floors for the Pioneer Building	7- Staff Safety
	Total	\$ 5,930,274.30		