

1. What is the Hospital payor mix?

Payer	%
Medicare	44%
Medicaid	19%
Commercial	32%
Worker’s Compensation	2%
All Other	3%
Total	100%

2. What is the current on-site staffing model?

On-Site staffing is expected as follows with the exceptions being NIHD recognized Holidays:

- i. Monday 8 am – 5 pm
- ii. Tuesday 8 am – 5 pm
- iii. Wednesday 8 am – 5 pm
- iv. Thursday 8 am – 5 pm
- v. Friday 8 am – 5 pm

Preference in the RFP evaluation process will be given to respondents that are able to provide on-site coverage on weekends as is required for timely patient care.

3. Who is presently providing IR/ Dx coverage?

IR / DX coverage is provided by the current Provider Group, hereinafter “The Group”.

4. Are you interested in retaining any of the existing physicians?

The decision to retain any or all of The Group will be made as part of this RFP process.

5. Who is providing after-hours teleradiology coverage?

The Group is contractually committed to cover 24-7-365.

6. Who pays for teleradiology coverage, the Group or the Hospital?

The Group

7. Does NIH presently pay any radiology support by way of a subsidy, stipend or revenue guarantee? If so, how much?

The current contractual arrangement is an income guarantee.

8. What are your hospital patient demographics by age, disease/ morbidity trends, etc.

NIHD specific Age Demographics of Patients Served	
Age Category	Percentage of Population
Under 15	15.2%
15-64	56.5%
65+	28.3%

Inyo County Death Rate per 100,000 per CDPH County Health Status Profiles - 2022	
Overall Death Rate	625.5 – 768.8
Due to Cancer	121.8 – 161.4
Due to Heart Disease	80.8 – 103.4
Due to Cerebrovascular Accident (Stroke)	>37.0
Due to Lower Respiratory Disease	>38.5
Due to Accident / Injury	>37.9

9. Why are you looking for a new radiology services provider?

NIHD is following best practice by engaging in an RFP process.

10. Does the hospital employ or contract with any vascular surgeons, general surgeons, podiatrists or any other physicians which generally refer patients to Interventional Radiology.

NIHD is contracted with providers that do refer for minor interventional procedures. Those procedures that may be referred can be found on page 9 of the RFP. It is necessary that the Respondent is capable to perform these procedures locally.

11. What PACS/ RIS technology do you presently utilize.

3C Cares PACS
Cerner RIS

12. Describe your Cath Lab, equipment, scheduling of procedures, etc.

NIHD does not operate a Cath Lab.