

2018/19 Revenues

	Budget 2019	Annualized 2018	Budget 2018	Fiscal 2017
Inpatient Revenue	46,182,472	41,945,968	38,371,449	37,896,768
Price Change	<u>1,847,299</u>	<u>3,355,677</u>	<u>3,069,716</u>	<u>1,136,903</u>
Gross Inpatient Revenue	48,029,771	45,301,646	41,441,165	39,033,671
Revenue Per IP Patient Day	\$ 14,708	\$ 14,909	\$ 12,010	\$ 12,217
Patient Days without newborns	3,140	3,039	3,195	3,195
Average Daily Acute Census	8.60	8.32	8.75	8.75
Outpatient Revenue	106,185,037	95,542,608	89,336,761	87,857,800
Price Change	<u>4,247,400</u>	<u>7,643,409</u>	<u>7,146,941</u>	<u>2,635,734</u>
Gross Outpatient Revenue	110,432,437	103,186,017	96,483,702	90,493,534
Observation Adj. Days	500	445	372	393
ER Visits (all visits)	9,860	9,605	9,860	9,750
Outpatient Visits	47,520	46,949	40,100	38,829
Revenue Per OP Visit	\$ 2,324	\$ 2,198	\$ 2,406	\$ 2,331
All Surgeries	1,556	1,531	1,520	1,513
RHC Encounters	35,400	30,508	29,960	24,362
Total Gross Patient Revenues	158,462,208	148,487,663	137,924,867	129,527,205
Total Adjusted Patient Days	10,774	9,960	11,484	
Adjusted Average Daily Census	29.5	27.3	31.5	
Paid FTEs Per Adjusted Patient Day	15.1	14.3	13.1	
Equivalent FTEs Per Adj Patient Day	18.4	18.1	15.6	
Total Customers Served				
(Less) Uncollectible/Bad Debts	(3,000,000)	(2,977,485)	(2,763,678)	(2,956,426)
(Less) Payor Discounts	<u>(66,051,662)</u>	<u>(62,275,963)</u>	<u>(55,602,248)</u>	<u>(51,475,123)</u>
Net Patient Service Revenue	89,410,546	83,234,215	79,558,941	75,095,656
Other Revenue	748,000	592,615	904,487	452,015
Transfers from Restricted	<u>1,604,000</u>	<u>1,542,353</u>	<u>1,948,472</u>	<u>1,304,781</u>
Total Hospital Net Revenues	91,762,546	85,369,183	82,411,900	76,852,452
Net Revenue Per Adj. Pt. Day	\$ 8,517	\$ 8,572	\$ 7,176	

2018/19 Expenses

	Budget 2019	Annualized 2018	Budget 2018	Fiscal 2017
Salaries & Wages	29,915,904	25,542,117	27,417,080	23,374,754
Paid FTEs	447	389	413	373
Cost Per Paid FTE	\$ 66,971	\$ 65,661	\$ 66,385	
Employee Benefits	20,935,712	19,288,397	18,725,144	17,531,466
Benefit Cost Per Paid FTE	\$ 50,815	\$ 52,701	\$ 45,449	
% Benefits Cost	70%	76%	68%	75%
Professional Fees	11,387,248	12,341,913	8,530,525	10,912,133
Pro Fees as % of Expenses	13%	15%	11%	15%
Equivalent FTEs in Pro Fees	96.68	105.29	76.28	
Salaries, Benefits & Pro Fees	62,238,864	57,172,426	54,672,749	51,818,353
Salary, Benefit, Pro per Pt. Day	\$ 5,776.75	\$ 5,740.41	\$ 4,760.64	
Salary, Benefits & Pro Fees as %	70%	70%	70%	70%
SBP as a % of Net Pat. Revenues	70%	69%	69%	69%
Supplies	9,051,180	8,823,347	7,635,412	7,296,329
Supply Cost Per Adj Pat. Day	840	886	665	
Purchased Services	4,269,368	3,717,167	3,910,569	3,529,165
Athena Fee	885,000	-	-	-
Depreciation	4,380,000	4,581,884	5,186,752	5,028,944
Interest Income	(420,000)	(353,283)	(198,339)	(313,502)
Interest Expense	2,904,335	2,969,375	3,067,772	2,959,005
Other Expense	<u>5,184,517</u>	<u>4,891,350</u>	<u>4,152,769</u>	<u>4,127,468</u>
Total Operating Expenses	88,493,264	81,802,267	78,427,684	74,445,762
Cost Per Adjusted Patient Day	8,214	8,213	6,829	
Cost to Charge Ratio	55.85%	55.09%	56.86%	57.48%

2018/19 Net Revenues

	Budget 2019	Annualized 2018	Budget 2018	Fiscal 2017
Operating Income (Loss)	3,269,282	3,566,916	3,984,216	2,406,691
Operating Margin %	3.6%	4.2%	4.8%	3.1%
Oper, Margin Per Adj Pat. Day	303	358	347	
District Taxes Receipts	624,000	526,979	578,071	583,727
Athena Installation Costs	(720,000)	-	-	-
Grants & Gifts Received	2,080,000	1,549,932	500,000	250,200
Other Non Operating	48,000	52,982	28,517	73,853
Medical Office Building (Net)	(4,941,282)	(4,453,706)	(4,670,804)	(4,060,873)
340B Net Activity	<u>240,000</u>	<u>(3,251)</u>	<u>200,000</u>	<u>(26,454)</u>
Non-Operating Income (Loss)	(2,669,282)	(2,327,064)	(3,364,216)	(3,179,547)
Net Income (Loss)	600,000	1,239,852	620,000	(772,856)
Net Margin %	0.7%	1.5%	0.8%	-1.01%
Net Income Per Adj Pat. Day	55.69	124.49	53.99	